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The Hub of the Peninsula, Anno Domini, 1907.

SPECIAL INDUSTRIAL SOUVENIR NUMBER OF

THE TELEGRAPH

WELLAND - ONTARIO

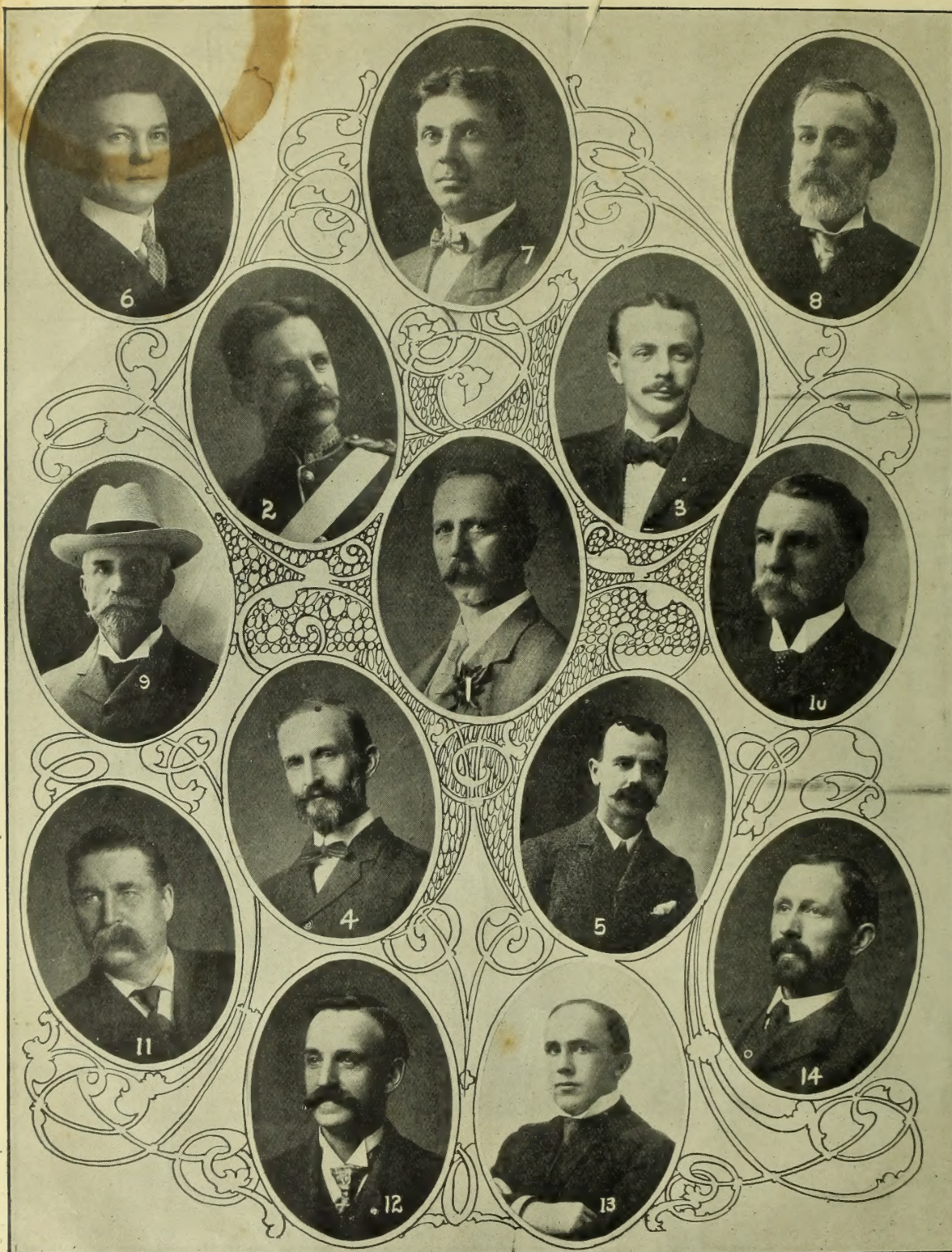


Containing a Comprehensive Review of the Natural Advantages and Resources of Welland and Port Colborne, with their Environs, together with Historical Sketches of those Representative Concerns that have made it one of the Leading Districts in the Dominion of Canada.

PUBLISHED IN THE INTERESTS OF THE BOARDS OF TRADE AND COUNCILS BY THE WELLAND TELEGRAPH

Compiled by C. M. NICHOLS

256546



Officers and Council of the Welland Board of Trade, 1907

1. G. C. Brown	3. John Goodwin	5. J. S. O'Neal	7. B. J. McCormick	9. Alex. Griffiths	11. J. G. Demare	13. L. B. Duff
2. Col. Raymond	4. J. McCaw	6. C. H. Hanson	8. D. Ross	10. G. H. Bugar	12. M. C. Goodsir	14. O. H. Garner



SPECIAL SOUVENIR NUMBER OF THE TELEGRAPH

DESCRIPTIVE OF AND ILLUSTRATING WELLAND, THE HUB OF THE PENINSULA, PORT COLBORNE, AND THEIR ENVIRONS

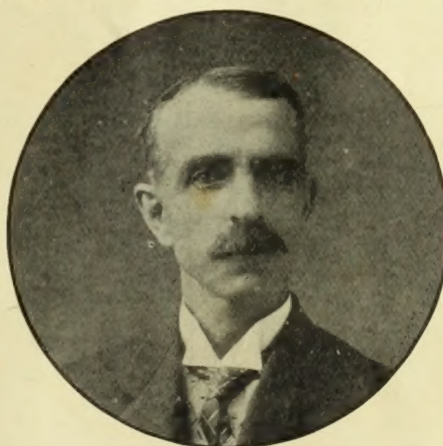
An Epitome of the Commercial Supremacy, Manufacturing Resources, and Educational Advantages, with Reviews of the Representative Establishments, and Biographical Sketches of the Leading Business and Professional Men who have Materially Contributed to make this District's Position in the Industrial and Business World Pre-eminent

THE growth of Welland during the past two years has been a phenomenal one, and one which will not abate for a long time to come, and her natural advantages, her resources, and her great industries present a subject of vivid interest to all to whom the activities and gains of business are a necessity or have a charm. We shall not, however, go into a lengthy preface, but will proceed at once to the compiling of a comprehensive commercial sketch of the town and her industries, and hope to be able to give a correct epitome of this section's resources, industries, material wealth and social conditions.

Standing, as it does, on the banks of the Welland Canal, in the centre of one of the most beautiful and fertile farming and fruit sections of the Dominion of Canada, and in the very heart of the great Niagara Peninsula, the enterprising Town of Welland has welcomed the advent of the electrical power which is turning the thoughts of the large manufacturers to this district. Welland has ceased to be a little town and has grown to be a thriving, prosperous community, offering unequalled advantages in the way of cheap power, shipping by rail and water, broad streets, good sewerage system, ample educational institutions, natural gas and all else pertaining to the prosperity, comfort and happiness of its residents.

Welland is within twelve miles of four of the largest electrical power plants in the world. Three of these are located at Niagara Falls, twelve miles away, with a

combined capacity of over four hundred thousand electrical horse-power, at De-Cew's Falls, just about the same distance from Welland, is located the plant of the Cataract Power Company, which supplies power and light to Welland, Hamilton and other points. The lighting of the streets of Welland is the cheapest lighting in Canada, costing only forty dollars for each



JOHN H. CROW, Mayor

2000 candle power light, all night, every night in the year. While electrical energy for factories is supplied at lower rates than can be secured in any other district.

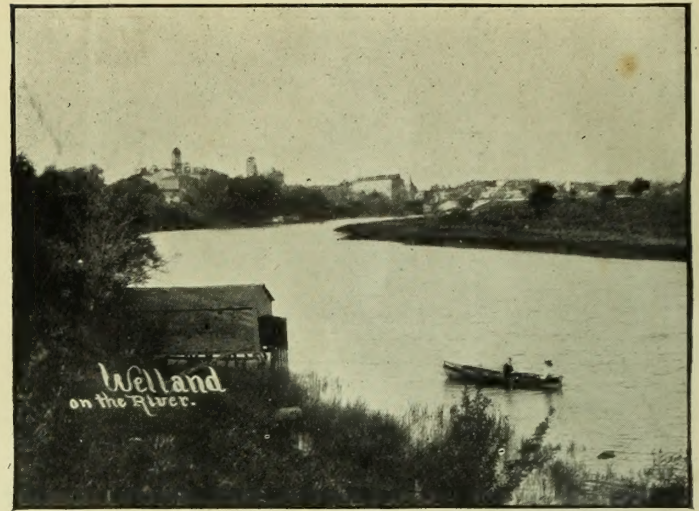
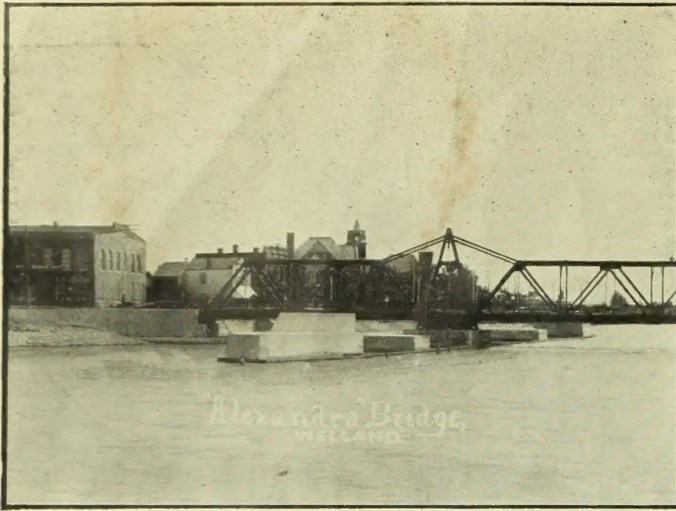
The facilities afforded the manufacturer for bringing in his raw material and shipping the finished product are unequalled. Welland is on the main line of the Michigan Central, Toronto, Hamilton & Buffalo Railway, the Welland Division of the Grand Trunk, the Wabash, Pere Marquette,

C. P. R., and the Toronto, Niagara & St. Catharines Electric Railway. Over forty passenger trains stop at Welland every day and manufacturers are well treated in the matter of special switches for freight shipments. The Welland Canal runs right through the town and so opens to the shipper all the ports on the Great Lakes. The Canadian Government has completed a turning basin and harbor at Welland and shipments can now be made to and from all points on the lakes at the lowest rates.

No matter from what point of the compass the traveller comes, he is immediately struck with the general trim and prosperous appearance of Welland. The residential streets are broad, are bordered with green curb and granolithic walks, and are lined with uniform and shapely maple trees. The business streets are wide, the roadways well looked after, the sidewalks built of granolithic, and the stores solidly and attractively built. The pure water of Lake Erie is supplied by a municipal waterworks system, the whole town is provided with good sewers, and typhoid is an unknown quantity in Welland.

The fact that Welland is the county town of Welland County adds to her importance and to her permanence. Here are located the Court House, the County Jail, the County Home and the headquarters of the various county officials.

Educationally Welland has maintained a high position for years. Her Public School has a fine staff and the equipment



is first-class from the Kindergarten to the senior rooms. In the Welland Model School teachers from the surrounding district get their training, and the Welland High School will compare favorably with any in the Province.

Along the southern limits of the county are the great Welland natural gas fields, which are supplied by millions of feet of gas to consumers all over the district and in the City of Buffalo. An ample supply is furnished Welland, and nearly every house and store uses it for fuel. It is very cheap and is one of the greatest of domestic conveniences. This natural gas is also used by some for power and light.

The religious welfare of the citizens is looked after by prosperous churches, representing all the leading denominations, occupying handsome edifices, and the pulpits of which are filled by educated, Christian gentlemen.

The Welland County Home, for the benefit of the poor and destitute of the County, is a large, imposing building and is splendidly conducted. A new general hospital is being promoted and will soon add to the public buildings of the town.

Four of Canada's leading banks maintain prosperous branches in Welland, and the banking facilities offered to the business men are equal to those of any city in the Dominion. The Imperial Bank, Bank of Toronto, Royal Bank and Bank of Nova

also located No. 5 Company of the 44th Regiment of Infantry, and a company of the Second Dragoons.

The two Canadian telegraph companies have offices in Welland, and the Bell Telephone Company operate a thorough telephone service throughout the town, as well as affording good connection with long distance lines.

The municipal government of Welland is conducted by able, efficient and honest officials, men of high standing and integrity, and always alive to the best interests of the community.

One of the most important factors in the growth and prosperity is the Welland Board of Trade, which is composed of business men of all branches and governed by officers and executive committee of bankers, manufacturers, professional men and merchants, who devote a great deal of their time to the furthering and protecting of the interests of the commercial, manufacturing and business of the town. So the public spirit of the members of the Board of Trade, endorsed by the Mayor and Council and by the business men, is due a great deal of the credit for the recent rapid growth and the great prosperity of Welland.

From the present industries of the town are turned out steel, forgings, milling, drilling and hoisting machinery, boilers, rope, bricks, cement blocks, dredges,

is a city of handsome residences, and in the summer a veritable flower garden, every home having its green shaven lawn, its well trimmed hedges and shrubs and its well arranged flower beds. The town is well equipped with all the public improvements, characteristic of progressive and enlightened people, advantages that commend her to those seeking homes.

The social clubs and societies of Welland are numerous and have a large membership, while the Y. M. C. A. building is a popular resort of the young men.

Welland is the Capital of Welland County, and the following are the County Officials:

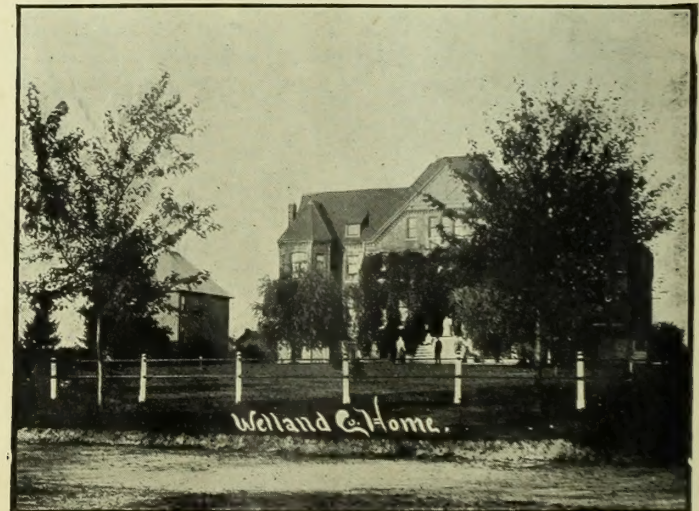
Warden—George W. Sutherland.
County Clerk—R. Cooper.
County Treasurer—W. H. Gainer.
County Judge—George W. Wells.
Sheriff—James Smith.
County Solicitor—Col. L. Clarke Raymond.

County Crown Attorney—T. D. Cowper.
Jailor—John Coulson.

Clerk Surrogate Court—Col. J.E. Cohoe

The civic officials are men of worth in the business life of the city, and are as follows:

Mayor—John H. Crow.
Reeve—George W. Sutherland.
Councillors—L. V. Garner, John Goodwin, James Eastman, Abel Miller, E. L. Olmstead, David Ross.



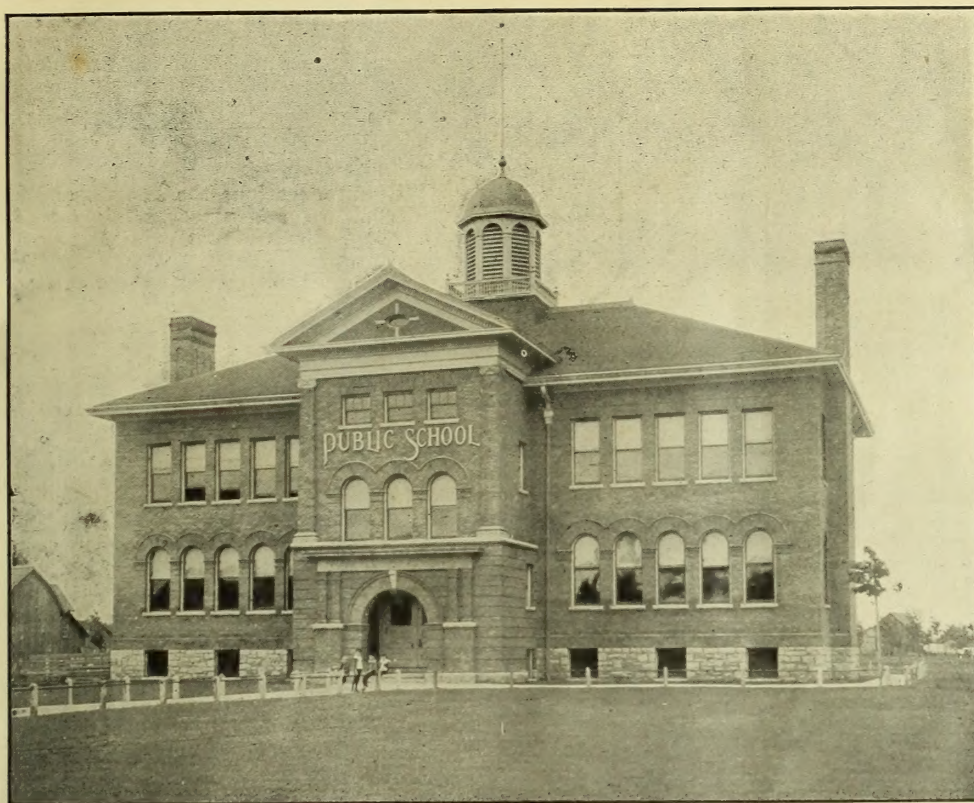
Scotia are located here and are managed by tried and trusted gentlemen who are well versed in the banking business.

The Police Department and the Volunteer Fire Department protect the lives and property of the citizens and are under the charge of reliable chiefs, while here are

brass beds, stoves, wrenches, fibre plaster, binder twine, steel rails, jam and many other commodities, while many good manufacturing sites are still available at reasonable prices.

The population of Welland is now about four thousand, and is rapidly growing. It

Clerk—Henry W. Boyd.
Treasurer and Police Magistrate—J. Hamilton Bugar.
Public School Board:
Chairman—Wm. Stapf.
Secretary—John McCaw.
Members—W. D. Ross, H. W. Maccomb,



A. E. White, A. L. Current, J. J. Haffy.
R. L. Hamilton, C. B. Willson.
High School Board:
Chairman—Sheriff Smith.
Secretary—Wm. H. Lowe.
Members—George H. Pettit, W. M. Hill,
Dr. Howell, George Ross, J. E. Cutler.

Welland takes a prominent position in the social world. A large number of fraternal and social societies having lodges here, among which are:

I. O. O. F.—Orient Lodge, No. 134.—
W. Parks, N. G.; Jas. S. O'Neal, Sec'y.
A. O. U. W.—Beatty Lodge, No. 40.—A.
C. Fischer, M. W.; G. E. Seace, Recorder.
C. O. F.—Court Alert, No. 426.—A. L.
Current, C. R.; J. C. MacMillan, Sec'y.
W. O. W.—Camp Aqueduct, No. 263.—
G. E. Connor, C. C.; H. Hedrick, Sec'y.

C. O. C. F.—Welland Council, No. 285a
—Curtis Traver, C. C.; George A. Wilson,
Recorder.

C. M. B. A.—Branch No. 119.—A. Reuter,
President; W. V. Smith, Fin. Sec'y.

L. O. L.—Wallace Loyal Orange Lodge,
No. 1234—James Allan, W. M.; J. B.
Stephens, Secretary.

S. of S.—Camp Black Douglass, No. 70.
—Dr. Glasgow, Chief; George Urquhart,
Secretary.

C. O. H. C.—Welland Council, No. 7—
Thomas Blanchard, Leader; Thomas Mc-
Pherson, Secretary.

A. F. & A. M.—Merritt Lodge, No. 168
—D. B. White, W. M.; John Coulson, Sec'y

A. F. & A. M.—Copestone Lodge, No.
373, G. R. C.—Alex. Eastman, W. M.; T.
Main, Secretary.

I. O. F.—Court Welland, No. 116.—L.
R. Schram, C. R.; W. G. Kadow, Sec'y.

K. O. T. M.—Welland Tent, No. 272.—
V. J. Blake, Com.; H. F. Dickie, Sec'y.

A. S. of C. J.—Meets in Taylor's Hall
—H. F. Ellis, President; W. Powrie,
Secretary.

Daughters of St. Anne—Meet in C. M.
B. A. Hall, Taylor's Block.

The I. O. G. T.—Good Templars — G.
Campbell, C. T.; H. Cowan, Secretary.

J. H. Bradley

There is an old saying that the way to one's regard is through the stomach. While this lacks considerable of the truth it is nevertheless the fact that all of us like the good things of life and that with us the dealer in food products is an important personage. In Welland one of the leaders in this line is Mr. J. H. Bradley, whose fine store is located in the Hewson Block, where it was established in October, 1906. It is very attractive in its neatness and orderly appearance and is fitted with every modern convenience, and the stock carried is both large and carefully selected, embracing the best quality of fancy and staple groceries, provisions, canned goods in glass and tin, and all table delicacies and family supplies. A fine lot of salt and smoked meats is handled, and prime butter, fresh eggs and farm and garden produce in season are specialties. The store is connected with phone 157, and an ample force of clerks is employed. Mr. Bradley was formerly engaged for a number of years at Joseph Henderson's general store at Marshville, Ont., and is an enterprising and progressive business man.

Putman & Ruby.

In no line of trade is there a greater field for rivalry than in that of the dealers in groceries and the many articles that go to make up the daily commissariat of the average home, and he who would aspire to success in this line must establish a reputation for high quality of goods in order to enjoy the best custom. In Welland a firm that has won an enviable standing among those in this line is Messrs. Putman & Ruby, whose finely equipped store is located on Muir Street, where it was established in 1906. This is one of the most attractive of the many establishments which cater to the home trade, and is fitted with modern conveniences and is connected with phone 126. The stock carried is one of the largest and finest in the city and embraces every description of fancy and staple groceries, provisions,

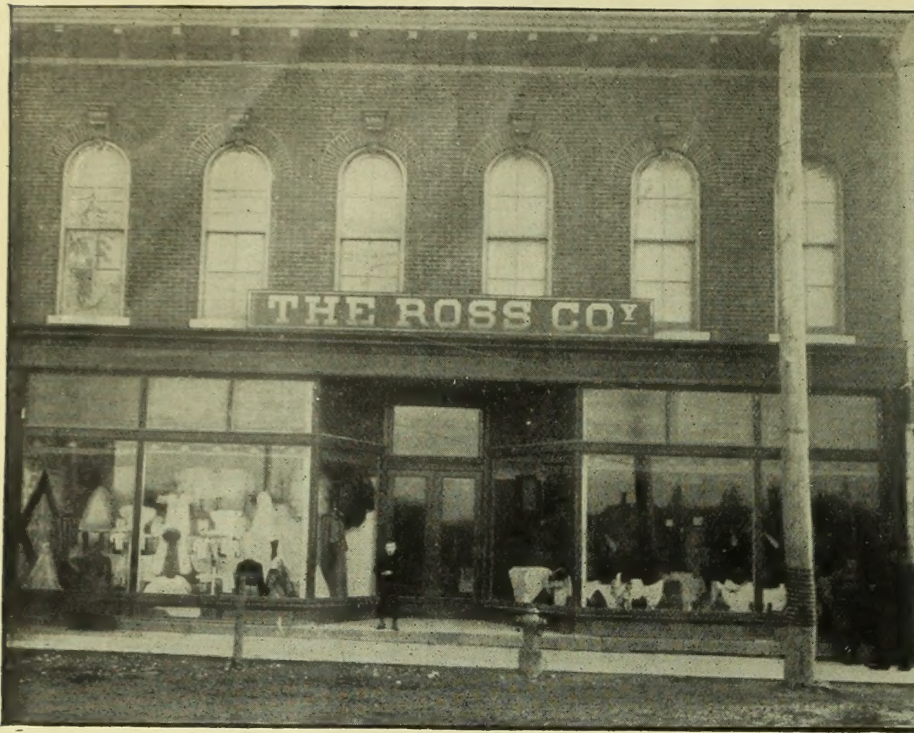
flour, smoked meats, canned goods, table delicacies and family supplies. The Muir Street Store, as this is popularly known, is a favorite with the leading families in the city and enjoys a growing trade. All orders are promptly filled and delivered by the firm's own teams. The members of this sterling firm are Mr. J. H. Putman and Mr. C. Ruby, both of whom are natives of Canada and residents of Welland all their lives. They are enterprising and progressive business men, active in the promotion of the welfare of the city and popular in her social circles.

Imperial Bank of Canada

Welland numbers among her financial institutions one of the oldest bank branches in this part of the country, having taken over the Welland branch of the Niagara District Bank at the time of the amalgamation of that bank with the Imperial. The Imperial Bank, whose head office is in Toronto, occupies a handsome brick block on Muir Street, next door to the postoffice, and is fitted with every convenience for the banking business and is fully equipped with the latest fire and burglar proof vaults and safes. The Imperial Bank was incorporated in 1875, under Act of Dominion Parliament, and is one of the strongest financial concerns in Canada. It has sixty-six prosperous branches. Their thirty-second annual statement, dated April 30th, 1907, shows a paid up capital stock of \$4,825,000; reserve fund, \$4,825,000; deposits, \$31,928,099; total assets, \$45,741,257. The officers are—President, D. R. Wilkie, Esq.; Vice-President, Hon. Robert Jaffray. The Directors are D. R. Wilkie, Esq., Hon. Robert Jaffray, Wm. Ramsay, Esq., of Bowland, Elias Rogers, Esq., J. Kerr Osborne, Esq., Charles Cockshutt, Esq., Peleg Howland, Esq., Cawthra Mulock, Esq., Wm. Whyte, Esq., of Winnipeg, Hon.



Richard Turner of Quebec, and Dr. Wm. Hamilton Merritt of St. Catharines. The manager of the Welland Branch is Mr. G. C. Brown, a gentleman who has been connected with the Bank ever since 1879, ranking eleventh in the Bank. Mr. Brown is a Canadian by birth and came to Welland about ten years ago, when he took charge of this branch. Under his able management the Bank has built up its large clientage in this district. He is one of the representative and influential men of the town and is an active member and president of the Board of Trade.



The Ross Company

One of the finest dry goods and clothing establishments on the Niagara Peninsula is that of The Ross Company, for more than a quarter of a century the leader in this line in Welland and this section. This store was established in 1878 and occupies a handsome two story brick block at the corner of East Main and Muir Streets. It has a floor space of more than 4000 square feet. The Main Street frontage is plate glass, the large show windows being filled with choice specimens of ladies' and men's wear, fancy goods, carpets and house furnishings. The interior has every convenience and facility for catering to the comfort of patrons and the advantageous display of the large stock carried. In the fancy and staple dry goods department, on the first floor, can be found everything in these lines, including the famous Priestly dress goods, for which this house is the sole agents in Welland. The patterns of the Standard Company are also kept here. On this floor is also the ready-to-wear clothing for men and boys, as well as the gents' furnishings, hats and caps, gloves and hosiery. On the floor above are ladies' tailor-made garments of the latest patterns, oil cloths, carpetings, and floor coverings generally, lace curtains, portieres and window hangings, and small wares and upholstery goods. Mr. David Ross, the executive head of this sterling concern, is one of the best known and potential business men of Welland and has been a resident of the city nearly all his life, although a native of Scotland. He has served in the Town Councils for the greater part of the past twenty-five years, was a member of the County Council, for eight years was a member of the Public School Board, and for more than a quarter of a century treasurer of the Fire Department. He was Mayor of Welland in 1883, 1889 and 1890, and under his administration the city enjoyed unexcelled prosperity.

D. McCaw & Son

The best people of Welland are always found among the customers of the handsome shoe store of Messrs. D. McCaw & Son, located at the corner of Cross and

East Main Streets, where it was established in 1867. Owing to their largely increased trade the proprietors, in order to handle their trade, were compelled to add some twenty feet to the length of the building, giving them a room 23 feet wide and 65 feet in depth. They also purpose remodelling the interior, and have plans out for a handsome new front. When all the improvements are completed they will have one of the most up-to-date shoe stores in the vicinity. They carry a large stock of men's, ladies' and children's shoes and rubbers, the famous Astoria and the Sovereign shoe for men, and the Victoria shoe for ladies. This sterling house was founded by the late Daniel McCaw, whose death on May 28th, 1902, at the ripe age of 92, was a source of sincere regret to the citizens of Welland and a severe loss to the town. He was the first Deputy Reeve of Welland, was for many years a member of the Town Council and the Public School Board, and was always a public spirited and liberal citizen. The business has since his death been conducted by his son, Mr. John McCaw, who is one of the representative and substantial business men of the city. He has served in the Town Council and for more than a score of years has been a member of the Public School Board. He is Secretary of the Board of Trade and Treasurer of the Public Library Board.

A. A. Perry & Company

One of the popular stores of the city is that of Messrs. A. A. Perry & Company, one of the leading book stores in this section, although it was only established last September. It occupies a fine brick building on East Main Street, fitted in modern style. The stock carried is most complete, embracing the latest books, in science, art, and fiction, in cloth and paper; the finest lines of stationery for office, desk or private use; the popular magazines and current periodicals; office and school supplies generally. A specialty is made of wall paper, in which the leading manufacturers are represented by their finest work. Everything handled is of high standard and prices are right. Orders

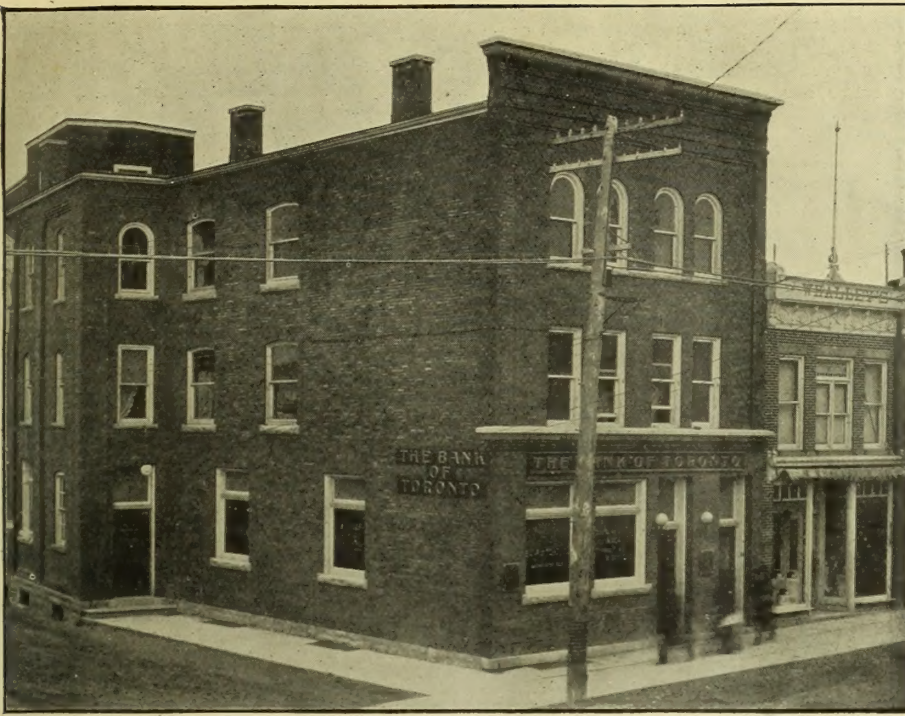
can be placed for any magazine, book or paper published in the world. Mr. A. A. Perry is a native of Canada, is one of the substantial business men of Welland, and his store is a valued addition to the ranks of the mercantile establishments of town.

G. W. Sutherland

Without question, the largest and leading furniture and undertaking establishment in Welland County is that located on East Main Street, near the Opera House Block, and owned and conducted by Mr. George W. Sutherland. This was originally established by Mr. A. Lawrence about eighteen years ago, and along in 1900 became Lawrence & Sutherland, by the admission of Mr. George W. Sutherland, one of the lumber dealers in this section to partnership. In April last Mr. Sutherland bought out his partner's interests and has since continued the business under his own name. The store occupies two floors, the first being devoted to everything required for the complete furnishing of the home from attic to cellar, all up-to-date and in latest design. There is a superb carpet department. On the second floor can be found parlor and chamber suites and odd pieces of dining room furniture. Particular attention is given to artistic picture framing. On this floor, in a dust-proof room, is carried a full line of caskets, burial suits and gowns and all funeral goods. Mr. Sutherland makes a specialty of undertaking and embalming, in both of which departments he employs skilled assistants. He owns one of the finest funeral cars in the county and is prepared to furnish any desired number of carriages on short notice. In addition to his establishment on Main Street he also has a large storage warehouse, two stories high and 35x60 feet in dimensions, in the rear of the main building. Mr. Sutherland is one of the most popular and substantial men of the city, and is interested in many of the



large and important enterprises. He has served in the Town Council, was Mayor in 1904-5, and is the present Reeve. He is a member of the Masonic and other fraternal orders. He is a large property owner, and his handsome residence at the corner of North Main and Elgin Streets is one of the finest in the city, and noted for the royal hospitality there dispensed.



Bank of Toronto Building

Bank of Toronto

The Dominion of Canada is noted for the strength and stability of her banking and fiduciary institutions and their reputation extends all over the world. Endowed with immense capital and having vast sums in reserve, conducted on sound and conservative business methods, they are mighty reservoirs of monetary strength from which flows the current which sets in motion the wheels of productive energy in every country, and on which commerce and mercantile enterprise base their very existence. The Bank of Toronto is one of the strongest of these great institutions. It was incorporated under Act of the Dominion Parliament more than fifty years ago, and is the oldest chartered bank in Canada having its head office in Ontario. Its present position is one of unassailable strength, while its large reserve fund and ample assets provide the utmost security for all depositors. Its head offices are in Toronto, and its officers are: William H. Beatty, Esq., President; W. H. Gooderham, Esq., Vice-President; Directors—Robert Reford, Esq., John Macdonald, Esq., Hon. C. S. Hyman, M. P., A. E. Gooderham, Esq., Robert Meighen, Esq., Nicholas Bawlf, Esq., William Stone, Esq., and Duncan Coulson, Esq.

It has seventy-three branches, of which fifty-six are in Ontario, seven in Quebec, six in Manitoba and four in Saskatchewan and has correspondents all over the world. Its branch in Welland is located on Main Street, where it has handsomely furnished banking quarters. Here a general banking business is done along safe and approved lines, a specialty being made of savings accounts, on which interest is paid at the highest current rate four times a year. This bank has a paid up capital of \$4,000,000 and a reserve of \$4,500,000, and is as strong as the rock of Gibraltar. The manager in Welland is Mr. F. A. Lount, who has been in charge since last May, having formerly been located in Creemore, Ont. He is a substantial business man and widely popular.

E. C. Yocum

The value of a suit of clothes lies in the perfection of its fit, the high quality of its material, the style in which it is cut and the fashion of its pattern. In the suits and garments made by Mr. E. C. Yocum, one of Welland's leading merchant tailors, all the desirable qualities are to be found. He has a handsome show room and well equipped shop on North Main Street, where he established himself in May last. His show room is very attractive in its appointments, and here Mr. Yocum carries a full line of the best weaves in imported and domestic cloths, always having in stock a full assortment of imported tweeds, worsteds and flannels, from which the most fastidious dresser can make satisfactory selection. In the well arranged work room an ample force of expert workmen is employed. Mr. Yocum is a native of Ridgeway, Ontario, and is one of the best cutters and fitters in the business. He is popular among his patrons, and is a valued addition to the mercantile ranks of Welland.

R. Mathews

The progressive spirit of any community is best shown in the additions that are made to her mercantile establishments, for it is a well established fact that capital is not hasty to locate where people are back numbers and not up-to-date. In Welland one of the most recent of the mercantile industries which have located here is the dry goods emporium of Mr. R. Mathews, which is situated on East Main Street, occupying an attractive two-storey brick building, and which was opened to the public October 1st of the present year. This store is elegantly furnished and is fitted with modern conveniences, and the stock carried is one of the largest and finest to be found in the Niagara Peninsula. This embraces the choicest of fancy and staple dry goods, women's, misses and children's shoes, rubbers and furnishings generally, to which line of goods the entire first floor is devoted. On the second floor is to be found a superb line of ladies' mantles, cloaks, wraps and tailor-made



F. A. Lount

garments, perfect in fit and finish and at prices that are right. This is one of the most popular stores in Welland, especially with the fair sex. Mr. Mathews is a native of Canada, and for a number of years was engaged in business in Port Colborne, where he was very prominent in commercial and public life, having served in almost every town office. He is a member of the Masonic Order, of the Royal Arcanum and the A. O. U. W., and is a consistent and valued member of other fraternal and social organizations.

Charles Haist

One of the oldest established stands in the city devoted to the sale of pure food products and one that for the past thirty years has catered to the best people of this section, is the sterling grocery located on West Main Street, owned and operated by Mr. Charles Haist, and known as Stalker's Old Stand. This was established in 1877 by Mr. George Stalker, who sold out to the present proprietor last July. It is very attractive in its appointments and its modern furnishings, and is stocked with a full line of the highest grade of fancy and staple groceries, canned goods in tin and glass, imported and domestic table delicacies, provisions and family supplies. Specialties are made of the latest and most popular breakfast foods, foreign fruits in season, teas and coffees, prime butter and fresh country eggs and farm and garden produce in season. The store is connected with phone, an ample force of clerks is employed and all orders are delivered by the firm's own teams. Mr. Haist is a native of Thorold, and for a number of years was located there. He is a valued addition to the commercial ranks of Welland.

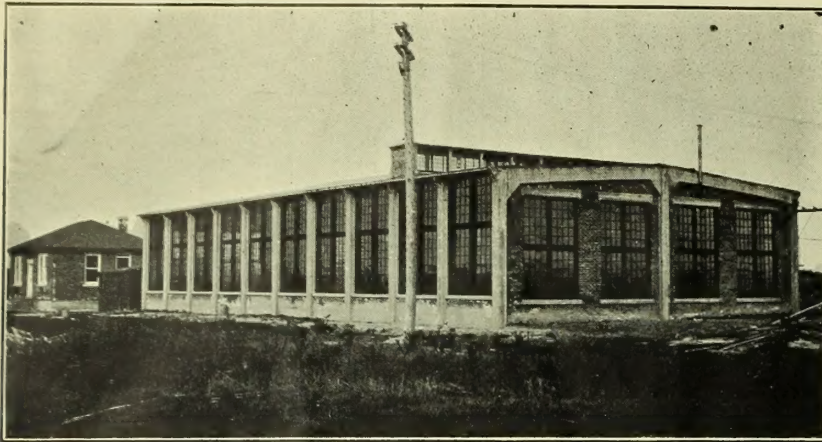
M. Whalley & Company

With the best dressed men of Welland, and these form a large class, the handsome merchant tailoring parlors of Messrs. M. Whalley & Company, are very popular. These were established in 1877. A full line of the choicest of imported and domestic tweeds, flannels, worsteds and broadcloths is here to be found, an assortment from which the most fastidious dresser can find no difficulty in making satisfactory selection. The work shop is neat and admirably equipped, and an ample force of skilled workmen is employed. Fine tailoring is the specialty of this concern, and the fit and finish of every garment is guaranteed. In addition this firm carries a fine line of gents' furnishings, high in quality and low in prices. Mr. Whalley is an expert cutter and fitter, and gives to every detail of his large business his personal attention. He is a native of Canada.

Canadian Billings & Spencer, Limited

Prominent among Welland's new large industries is the plant of the Canadian Billings & Spencer, Limited, manufacturers of drop forgings. This company was incorporated in 1906 with a capital stock

also the general manager. He came to Welland last April and will make his home here in the future. The company is enterprising and progressive, and under Mr. Gardner's management these works should become the largest of their kind in the Dominion.

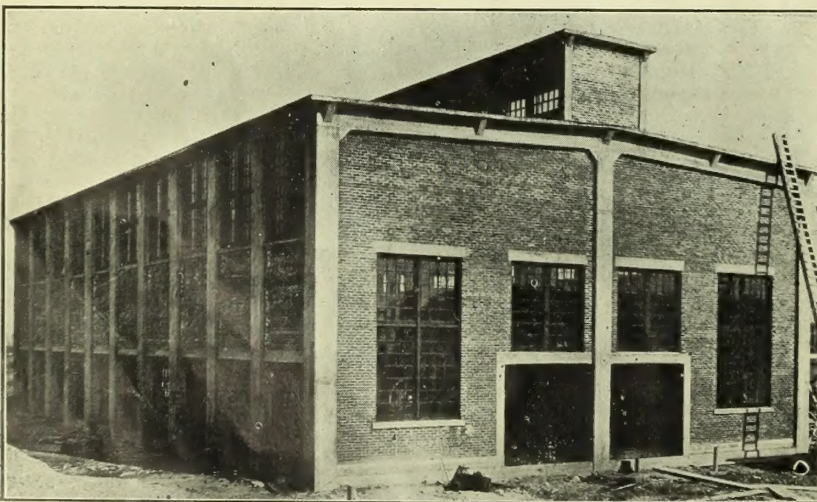


Office and Machine Shop of the Canadian Billings & Spencer, Limited

of \$200,000, and is in affiliation with the Billings & Spencer Company of Hartford, Conn. The works have just started operations, the first order having been filled October 1st, of this year. Their plant is located on the lines of the Grand Trunk and Wabash Railroads, with which they are connected by sidings and switches. There are several buildings constructed of concrete, re-inforced, and fitted with the most modern conveniences and improved machinery. From 150 to 200 skilled workmen will be employed. They forge with natural gas and will use about 200 horsepower. They manufacture drop forged machine wrenches, lathe dogs, weldless eye bolts, crank shafts, automobile forgings, snap gauge blanks, machine handles, and drop forgings of every description in copper, bronze, iron and steel. Their products bearing the trade mark of the "Triangle B" are popular all over the Domin-

A. J. Brennan, Phm. B.

In the days of old the family doctor carried his own medicine chest, but now the first-class pharmacist compounds his prescriptions. In Welland one of the best known and popular pharmacies is that of Mr. A. J. J. Brennan, Phm. B., located in Medical Hall, and which was purchased by him in 1906 from Mr. J. H. Burgar. This is a well-equipped drug store and enjoys a large and high-class patronage. It is stocked with the choicest and purest drugs and chemicals, all the standard patent and proprietary medicines, toilet articles and requisites for bath and sick room, rubber goods and druggists supplies. A specialty is made of the compounding of physicians' prescriptions, in which the best materials are used and the most skilled clerks employed. The store is connected with phone



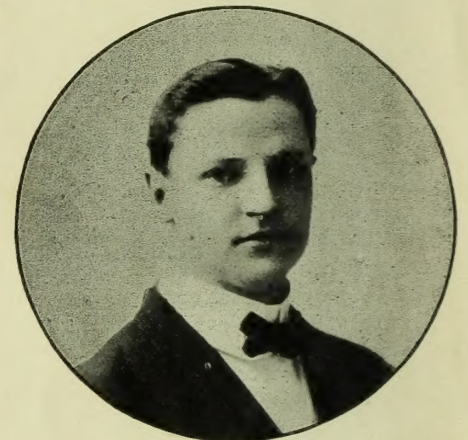
Forging Department of the Canadian Billings & Spencer, Limited

ion and the demand for them is growing daily. The officers of this company are men of the highest standing in the financial and industrial world and are,—President, Mr. F. C. Billings; Vice-President, Mr. W. H. Comstock; Directors, Messrs. Robert Bowie, John M. Gill and J. Gill Gardner. The last named gentleman is

and night bell and all calls are attended to with the utmost promptness. Mr. Brennan is a graduate of the Ontario College of Pharmacy and holds the honor of Phm B. He is one of the best known dispensing chemists of the town and has always been an active worker for the interests of Welland.

Royal Bank of Canada

There are few of the cities of the Niagara Peninsula that enjoy ampler or better banking facilities than Welland has in the Royal Bank of Canada, a branch of which sterling institution is located here. The head office of the Royal Bank of Canada is in Montreal, it was established in 1869, having been incorporated under the Banking and Currency Laws of the Province of Canada, by Act of the Dominion Parliament. Its authorized capital is fixed at \$10,000,000, of which \$3,900,000 is paid up, its reserve amounting to \$4,390,000 additional. It has ninety-five branches, of which fifteen are in Nova Scotia, twelve in New Brunswick, two in Prince Edward Island, one in Newfoundland, seven in Quebec, fifteen in Ontario, thirty in the Northwest and British Columbia, one in the United States and nine in Cuba. It has also correspondents in Canada, Great Britain, Mexico, France, Germany, Holland, Belgium, Spain, Switzerland, China and Japan, and Australia, as well as many other countries. Its officers are gentlemen of the highest standing in the financial



Colin C. MacRae

and commercial world and are: Thomas E. Kenny, Esq., President; H. S. Holt, Esq., Vice-President; B. G. Winans, Esq., Secretary; Directors—Thomas Ritchie, Esq., Wiley Smith, Esq., Hon. David Mackeen, H. G. Bauld, Esq., F. W. Thompson, Esq., James Redmond, Esq., E. L. Pease, Esq., G. R. Crowe, Esq., D. K. Elliott, Esq., W. H. Thorne, Esq.

The Welland branch is located on Main Street, but will soon remove to more commodious quarters, which will be equipped with the most modern fire and burglar proof vault and safes, and where every convenience is furnished the customer. A general banking business is done and every accommodation afforded the patron of the institution, consistent with safe banking methods. The bank has total assets of over \$48,000,000, and is second not even to the Bank of England in strength. Mr. MacRae is one of the best known and substantial men of Welland, and a potential factor in her commercial and financial life. He is a native of Canada, and prior to his coming to Welland was a resident of Ottawa. He has had a long experience in the banking business throughout the several provinces of the Dominion. Since coming to Welland he has made many friends by his pleasant social disposition.



West Side Canal—Showing Gonder's Real Estate Exchange

H. J. Gonder

In a city of the rapid, steady and solid growth of Welland, the dealer in real estate is a very important personage. To him come the investor, capitalist, manufacturer and home-seeker, and it is to his experience and enterprise that any city owes to a material degree its development and prosperity. One of the active representatives of this particular line of business and one, who, while he has been established but a little more than a year, has firmly grounded himself in the popular favor and has built up a large and high-class clientele, is Mr. H. J. Gonder, whose finely equipped agency is located on Front Street on west side of the Canal. This was established in 1906. Mr. Gonder handles every description of vacant and improved city and country property, and always has on his lists desirable opportunities for the manufacturer who wishes to locate, the business man who is looking for store or warehouse, the home seeker who is desirous of locating his household goods, and the investor who recognizes in land the true basis of wealth. His office is connected with phone, and he is always prepared to furnish any information as to any property in the market. Mr. Gonder is a native of Welland County, being the seventh son of the late Capt. M. D. Gonder, J. P., of Willoughby Township. Born of U. E. L. stock, of German, Scotch and English descent, Mr. Gonder is a typical Canadian of the progressive kind, having performed military service in the Fenian Raids of 1866-70, for which he holds the late Queen's medals. Mr. Gonder believes in that higher standard of individual citizenship that applies the principle of the Golden Rule, to all his business transactions. Having conducted successfully a large agricultural implement business in this county for over twenty years, gives him a thorough knowledge of the Niagara District, the people, and the property he is now selling. If you are looking for a square deal in the real estate line, go to Gonder, the people's man.

Warner & Putman

There is none of the various trademen who are engaged in catering to the sterner sex who is of more vital importance to

him with the one who furnishes him with his clothes, his haberdashery and from whom he gets the many articles required for his wardrobe. In Welland this duty is performed in a highly satisfactory manner by the sterling firm of Messrs. Warner & Putman. This firm was established in September last, and although one of the most recent additions to the mercantile lists of the city, has already built up a large and high-class patronage, embracing the best dressed men in this section, in commercial, professional and social circles. Their store is located on Muir Street and is fitted with all modern conveniences, and stocked with a full and select line of the finest quality of men's high grade clothing of the best makes, swellest styles of neckwear, underwear, gloves and hosiery. Prices are always the most moderate and satisfaction is always guaranteed. The members of this firm are Mr. C. C. Warner and Mr. J. H. Putman, both of whom are natives of Canada, enterprising and popular business men.

George T. Wright

In the modern home to the baker is relegated the duty of supplying the bread and baked stuffs that are used daily in the domestic commissariat. The art of home baking is rapidly becoming a lost one and the weekly bake day no longer has a place on the calendar. In Welland one of the neatest and best equipped bakeries is that of Mr. George T. Wright, which although established last November, has already firmly grounded itself in the public favor and has a large patronage. The show room located on East Main Street, is very attractive and always kept scrupulously clean and neat, and is stocked with the finest of "Quality" bread, high class pastry and confectionery, and the purest fruit flavors in ice cream. For the accommodation of the lovers of this frozen dainty a fine parlor is furnished. This establishment is known as the "Quality Bakery." The bakery is in the rear of the store and is fitted with all modern facilities. Only the purest and best materials are used and the most skilled men employed. Both a wholesale and retail business is done. Mr. Wright is a skilled baker and confectioner and prior to coming to Welland was engaged in this line in Toronto.



H. J. Gonder

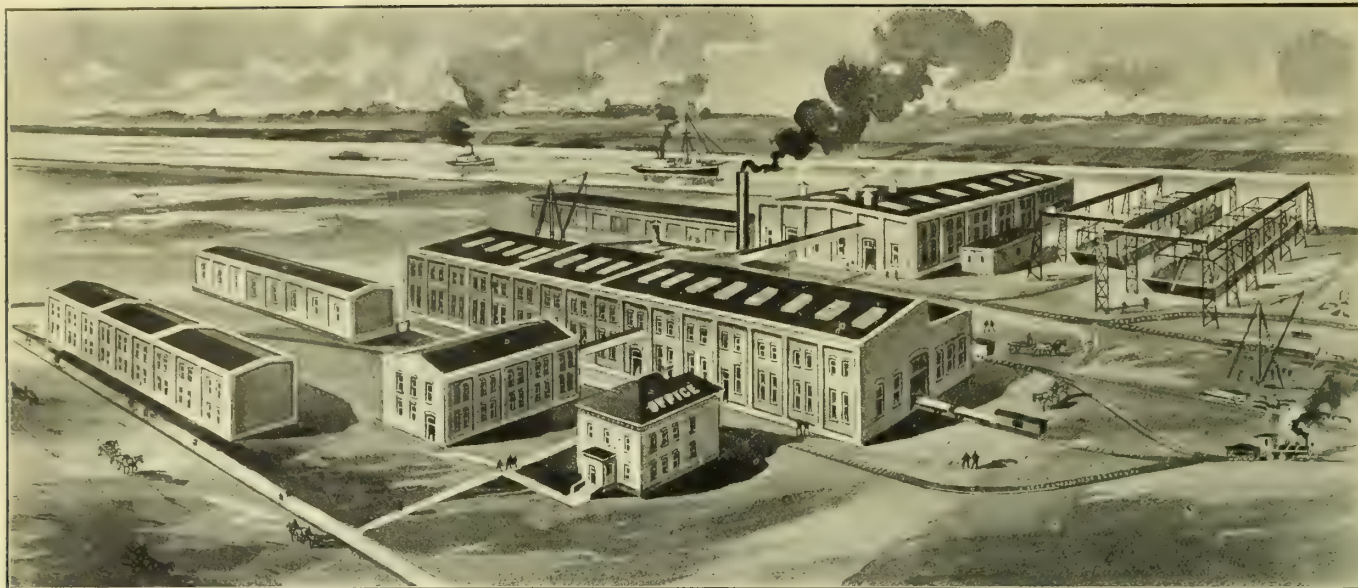
George A. Porter

One of the most recent additions to the mercantile enterprises of Welland, and one that, while established but a little over a month, has already firmly imbedded itself in public favor and has a very large clientele among the best dressed men of this city, is the handsome outfitting store of Mr. George A. Porter, located on East Main Street, and which was opened by him on November 30th last. This store has large plate glass show windows, with choice samples of the superior goods handled, and the interior is elegantly finished in quartered oak and walnut and furnished in the most modern style, silent salesmen, brilliantly illuminated, being exclusively used in place of the old-time counters. The store in every way is fitted with the most up-to-date conveniences. Mr. Porter carries a complete line of the finest makes of men's clothing ready-to-wear. Neckwear and furnishings in the swellest and most popular patterns, and the most fashionable colors in hosiery and gloves, everything, in fact, that is required for a



George A. Porter

gentlemen's wardrobe. His aim is to give perfect satisfaction with the highest quality at moderate prices. The store is connected with phone and an ample force of courteous and attentive clerks is employed. Mr. Porter is a native of Canada and has had wide experience in catering to the best trade, having been engaged in the general dry goods, clothing and ladies' wear business of Porter & Garland, St. Thomas, also in the same lines of business in Uxbridge prior to coming to Welland, he having received his early training with one of the largest retail establishments in America. He is an enterprising and substantial merchant, and a valued addition to the commercial value of the city.



Plant of M. Beatty & Sons, Limited

M. Beatty & Sons, Limited

One of the oldest established industries in Welland and one that has been an important factor in developing this place as a great port of entry and shipment is the sterling firm of manufacturers of contractors' machinery, founded by Mr. M. Beatty back in 1862, and now incorporated under the name of M. Beatty & Sons, Limited. The charter of this company was granted by the Provincial Parliament in 1905 and the capital was fixed at \$300,000. They have a plant covering about fourteen acres comprising a group of concrete and steel buildings, having a total floor space of some 80,000 square feet. These buildings are fitted with the most modern machinery and all improved facilities, and two hundred workmen, mostly skilled mechanics, are employed. They manufacture dredges, ditchers, derricks, steam shovels, mine hoists, hoisting engines, centrifugal pumps, clam shell buckets, coal and concrete tubes and all other contractors' machinery. Their work is of the highest grade and they are always prepared to furnish estimates on any class of this machinery on application. The officers of the company are gentlemen of the highest standing in the financial and industrial world and closely identified with the best interests of Welland and active in the promotion of her welfare. Mr. W. L. Beatty, the President, is a native of Rochester; Mr. H. L. Beatty, Vice-President, is a native of St. Catharines, and both have served in the Welland Town Council. Mr. A. O. Beatty, the engineer and manager, was also born in St. Catharines, but has lived in Welland since 1863, has served on the School Board, and is a member of the Board of Trade. Mr. F. H. Owen, Secretary-Treasurer, is a native of Port Colborne. He went to the States a number of years ago, but returned to Welland some three years ago and has since been connected with this concern. Mr. R. M. Beatty is the efficient superintendent of the works, and Mr. E. R. Beatty is the office manager.

R. A. Haist

The well appointed livery is a convenience in every progressive community and a necessity in the public economy. Especially so in Welland, the centre of one of the most charming sections of the Dominion and surrounded by as beautiful country,

rich in historical associations, as can be found on this continent. The fine streets offer special attractions to those who appreciate a drive behind a speedy and stylish team. In Welland the finest rigs are to be found at the livery of R. A. Haist, located opposite the Court House. This is one of the best equipped liverys in this county and was formerly owned by Mr. T. G. McCollum, who sold out to the present proprietor last May. He has a stable filled with fine horses and the latest model vehicles. A number of boarders are kept and a large feed business is done this stable being a favorite with the farmers from the surrounding section. He also does a large business in the sale, buying and exchanging of horses, and always has on hand desirable opportunities in drivers, saddle and work horses. Mr. R. Haist is a native of Canada and a representative and substantial citizen, active in promoting the welfare of the town, and having many personal friends.

R. Cooper

Throughout the entire Niagara Peninsula the products of the Riverside Mills are popular both with the trade and in the

with monitor top, 84x38 feet in dimensions located on the east side of the canal near the lower end of East Main Street. This is the largest and best equipped mill in Welland County, having the most modern machinery, among which are five double sets of 9x24 rolls, three gyrator bolting machines, two double sets of buckwheat rolls, an emery feed chopper with a capacity of twenty bags an hour, corn-cob grinder of 75 bushels capacity an hour, corn sheller and clover seed cleanser. The mill is run by water with a one hundred horsepower capacity. The storage capacity of this building is 30,000 bushels of grain and several hundred bags of flour. He also has a three storey warehouse, 45x50 feet in size, having a capacity of 20,000 bushels of grain, and having a feed chopper of 30 bushels an hour capacity. In addition to milling, Mr. Cooper is also a large dealer in horses and cattle, being half-owner of a large ranch known as "The Riverside Stock Farm." He is a native of Canada, and has always been an active worker for the welfare of Welland. He has been a



Riverside Mills

home. Mr. Robert Cooper, the owner and sole proprietor of these mills, established them in 1892, and they have been operated successfully ever since. His mill occupies a handsome three storey brick building,

member of the Town Councils for a number of years, has served as Deputy Reeve, and as a member of the County Council, and has been the efficient County Clerk since 1891.



Plymouth Cordage Works

Plymouth Cordage Company

The manufacture of rope and binder twine is a large and important industry of Welland, and one that has added materially to her wealth and prosperity. In the mammoth plant of the Plymouth Cordage Company, which was established here in 1906, Welland has an industry the reputation of which extends all over the world. This company owns 180 acres of land here. Their mills occupy a series of brick buildings, equipped with modern machinery, and employing more than four hundred skilled hands. In connection there is a company boarding house and eighty-eight tenements, used solely for the employees of the works. These are comfortably arranged and fitted with modern conveniences. The company manufactures all kinds of rope and makes a specialty of binder twine, for which there is a great demand in grain-raising sections. The officers of this company are men of the highest standing and influence in the financial and commercial world and are,—President, Mr. A. P. Loring; Treasurer and General Manager, Mr. G. F. Holmes. The Superintendent is Mr. H. S. Holmes. The superintendent is Mr. H. S. Stoddard, and the Office Manager is Mr. H. K. Smith. Mr. Smith is a native of Cambridge, Massachusetts, and Mr. Stoddard of Plymouth, the same State, and both came to Welland to open this plant.

The Supreme Heating Company, Limited

The question of economy in fuel appeals



c Supreme Heating Co.

to every one. It is a well-known fact that the stove has a great deal to do with the quantity of coal or wood used to produce the best effects, and the best efforts of the inventor and manufacturer are turned to the production of stoves that will consume every particle of the fuel and give the sixty per cent and over in wood and soft coal, and forty per cent in hard coal, can be made over any other stove, range, heat-maximum of heat. With the "Supreme" heaters, ranges and furnaces a saving of fuel, furnace or boiler now made, as all the gas and smoke is consumed. These

also lack all the inconveniences of the smoke and gas producing stoves. The Supreme Heating Company, Limited, was incorporated in 1906 under the Provincial Act, and has just started its mammoth works in Welland, on Queen Street. Here they have an extensive frame building, 80x300 feet, fitted with every modern facility in the shape of improved machinery, etc. The "Supreme" stoves, ranges, heaters, furnaces and boilers, on which they own the patents, and which they will manufacture in large quantities, will be sold all over the Dominion. This company has an authorized capital of \$200,000, and its officers are men of the highest standing in the financial and industrial world. Hon. A. G. Mackay is the President, Mr. S. J. Parker, Secretary and Treasurer, and Mr. F. W. McClung, Assistant Secretary and Treasurer.

Goodwin & Ross

The well dressed man looks to the outfitter and haberdasher for quality, style and fit. In Welland he finds just what he wants in the handsome store of Messrs. Goodwin & Ross, on East Main Street, one of the finest and best equipped stores of its kind on the Niagara Peninsula. This was established in 1899, and is fitted in elegant and modern manner, and has all the conveniences of the metropolitan store,



Office of the Plymouth Cordage Company

Canada for about twenty years, having been for some time located in Toronto. He is a member of the Board of Aldermen, and a member of the Board of Trade, being Chairman of the Advertising Committee. He is also a member of the Masonic Order, and the Canadian Order of Foresters. Mr. Ross is a native of Canada and has been for a number of years located in Niagara Falls.

Arlington Hotel

Welland enjoys the reputation of having the best hotels in this territory, and the fame of her landlords reaches all through the travelling world. One of the best known and popular of these hostleries is the Arlington Hotel, thoroughly up-to-date in every respect and a prime favorite with commercial men, always the best judges of a first-class hotel. The Arlington is located on East Main Street, opposite the Court House, within close touch of the business district, the postoffice and railroad station. It is lighted by electricity, heated by hot air, and is equipped with every modern convenience, hot and cold baths, and ample toilet facilities. It has twenty-one newly and comfortably furnished rooms, handsome parlors, commodious office and has large sample rooms for commercial men. Its dining room is a model of neatness and the cuisine all that



Arlington Hotel

while the stock is of the finest quality, latest styles and most fashionable patterns, "up-to-date goods for wide awake people." In ready-to-wear clothing they carry the best makes, perfect in every regard and of full value for the money. They also have a handsome store in Niagara Falls, Ontario, which was established in 1904. This firm is composed of Mr. J. Goodwin and Mr. William Ross, both of whom have had a wide experience in this line and thoroughly understand the art of catering to the best trade. Mr. Goodwin is a native of England, and has been in

can be desired. The bar is one of the finest in the Province, and is stocked with the finest of wines and liquors, the favorite brews in malted goods and the popular brands of cigars and tobaccos. This house was originally established by its present owner, Mr. N. W. Porter. Mr. A. H. Porter is the active manager, and to his liberal and practical methods and wide popularity the house owes its present high standing. Both of the Messrs. Porter are experienced and hospitable hosts, are genial and courteous gentlemen and have a host of friends all over the country.



M. C. Goodsir

Goodsir & Waite

The comfortable modern home is the well furnished one, and in its making the dealer in the goods required for its equipment plays an important part. Prominent among the mercantile houses in this line is that of Messrs. Goodsir & Waite, located on East Main Street, and established in 1906. While one of the more recent additions to the commercial ranks of the city, this store is already a leader and has a very large trade. It occupies two floors of the brick building at this point, the first being devoted to heavy case goods, while the second is taken up with parlor and chamber suites, and odd pieces in dining-room furniture, carpets and rugs, of the best weaves and popular patterns, oil cloths, linoleums and all floor coverings, curtains, portierres and draperies. A specialty is made of fine upholstery work, on which the firm is prepared to furnish estimates on short notice. The members of this firm are Mr. M. C. Goodsir, a native of Scotland but a resident of Welland for eighteen months, and Mr. F. B. Waite, who was born in this district. The former is a member of the Sons of Scotland, and P. D. D. G. M. of the I. O. O. F. Mr. Waite is also a member of the I. O. O. F.

Welland Granite Works

Of her handsome "white cities of the dead," Welland has every reason to be proud. Here, where nature and the work of man combine to render beautiful the spot where lie the mortal remains of brave men and noble women, are to be found many artistic and costly mementoes of the departed loved ones, in the shape of sculptured stone and shapely shaft, many of them the work of the Welland Granite Works, which, although established but a little more than a year, has already built up a large and high class patronage. Hr. H. A. Theyer, the proprietor, has a finely equipped yard and shop on North Main Street, fitted with every modern facility and stocked with a large line of marble and granite from the most famous quarries of the world. Mr. Theyer manufactures every description of monuments, markers, posts and all kinds of cemetery work, of superior quality, and at the lowest prices. He uses the latest methods and employs the best workmen. Mr. Theyer is a native of Canada and came to Welland from Hagersville, Ontario, where for seven years he was engaged in this same business. He is a gentleman of wide and practical experience and has an acquaintance that extends all over the Dominion.



Goodsir & Waite's Housefurnishing Store

Hotel Welland

In the matter of first-class hotels Welland is favored beyond many of the other cities of the Niagara Peninsula, and the character of her hosteleries and the hospitality of her landlords is known throughout the entire travelling world. One of the best known and popular of these houses is that located on the west side of the Canal, and known as the Welland Hotel. This occupies an attractive frame building, well heated and lighted by gas and electricity, with ample bath and toilet facilities, and having all the conveniences of the modern and up-to-date house. It has pleasant parlors, commodious office and model dining room. The meals furnished here are of the highest quality and are served in attractive style. The service throughout is as nearly perfect as pains and money can make it, and the rates are \$1.25 a day. There is an excellent bar attached, where the finest of wines and liquors, and the best brews of malt goods



Percy Rice

can be had, as well as all the popular brands of cigars. The rooms are all newly furnished and fitted with every comfort. There is also good stable connected with the hotel. The proprietor is Mr. Percy A. Rice, who, has just purchased the business from his father, Mr. Harry Rice, who had possession for the past six years, and who has made this house one of the best in the city. Both these gentlemen are of the



F. B. Waite

best known hotel men in this section, and have been in this business practically all their lives. They are representative and successful business men of this city, widely popular in social circles and have a legion of personal friends in all classes.

W. G. Panter & Company

With the best people of Welland and especially with the fair sex, who are always judges of the value and quality of dry goods, the finely equipped store of Messrs. W. G. Panter & Company, is a popular favorite. This is one of the more recent additions to the commercial ranks of this city, and while established but a little more than a year, has built up a large trade and has firmly established itself in the favor of the public. It occupies a fine brick building in West Main Street, two floors being occupied for the display of the large and fine stock carried, one that will compare with that of any store of its kind in the Niagara Peninsula. The first floor is devoted to fancy and staple dry goods, dress goods and notions, while the second floor is given up to ladies' ready-to-wear garments, of which their store makes a specialty, cloaks, mantles, wraps, skirts, furs and general furnishings. A fine line of house furnishings is also carried. Everything is new and in the latest style, of the finest quality and at the lowest prices. Mr. Panter is a native of Canada, and has been a resident of Welland for two years.

Johnson Brothers

"Square dealing, best service and prices that are right, and goods that always give satisfaction," is the motto adopted by the Messrs. Johnson Brothers, proprietors of the "Up-to-date Grocery" that was opened by them in August last, on Muir Street, and which has already made good its claim to public favor and has built up a large and high-class trade. It is very attractive in its scrupulous neatness and is fitted with every modern convenience. The stock carried embraces the best quality in fancy and staple groceries, canned goods and provisions, specialties being made of new crop teas and fresh roasted coffees, the best makes of tobaccos, fancy cakes and confectionery, the best packs of canned goods and preserves, prime dairy and creamery butter, fresh country eggs and farm and garden produce in season. The store is connected with phone and all orders are delivered by the firm's own teams. This firm consists of Messrs. F. E. and A. O. Johnson, who are natives of Canada and formerly engaged in business at Marshville Station, Ont.



DeCew Falls Power House

Welland Electrical Co.

The transition from the candle of our grandfather's time, to the oil lamp, then to gas and finally to electricity, has taken but a comparatively few years, and is one of the triumphs of the past century. In these days of progress no community is looked upon as thoroughly up-to-date that does not have electricity as the agent for operating its factories and for lighting its streets, stores and residences. The Welland Electrical Company was incorporated by letters patent under the General Companies Act of the Province of Ontario, the office being located on West Main Street under the Management of Mr. C. J. Page who, in 1887, established the Welland Electric Light Company. Water power was used at first, two dynamos of 75 light power being operated. In 1890 an alternating system of arc and incandescent lighting was introduced and five years later a modern 75 horsepower engine as a supplementary power and a 650 light dynamo was installed. In October, 1906, the newly incorporated Welland Electrical Company succeeded the Welland Electric Light Company, and completed arrangements for the bringing of electric power to Welland from the DeCew Falls plant of the Dominion Power & Transmission Company. The Company now has at its disposal practically unlimited current, lighting many of the finest houses and public buildings of Welland, and is prepared to supply electrical power to manufacturing establishments at exceedingly low rates. The officers of the company are energetic and progressive gentlemen, who are active in promoting the interests of the town and advancing her welfare. Mr. W. M. German, M. P., is President; W. C. Hawkins, Hamilton, Vice-Pres.; Mr. Geo. H. Pettit, Sec'y; Mr. M. McAuliff, Treasurer, and Mr. Clayton J. Page, Local Manager. The Directors of the Company are,—Hon. J. M. Gibson, Mr. J. R. Moodie, and Mr. W. C. Hawkins of Hamilton; W. M. German, M. P., Mr. M. McAuliff, and W. E. Phin, of Welland.

W. M. German, M.P.

The bar of Welland contains the names of barristers with more than local reputation and whose ability is recognized throughout the Dominion. Prominent among these is Mr. William Manley German, M. P., than whom there is no one, in private, professional or public life, in Welland, who is held in higher esteem. He was born May 26th, 1851, in the Township of Hil-

liar, Prince Edward County. After receiving his elementary education in the public schools he took an advanced course in Victoria College, Cobourg. In 1881 he was admitted to the bar and a year later became a barrister, entering practice in Welland, where he has a very large and high class clientele, being the head of the firm of German & Pettit, with offices on East Main Street. He has always taken an active interest in public affairs and served as Deputy Reeve for Welland, to which position he was elected by acclamation. He was first elected to represent the County of Welland in Parliament in 1891, and in 1894 was elected a member of the Ontario Legislature, and four years later was re-elected. In 1900, he resigned to again contest Welland for a seat in the House of Commons, winning by a hand-



W. M. German, K.C., M.P.

Canada Forge Co., Limited

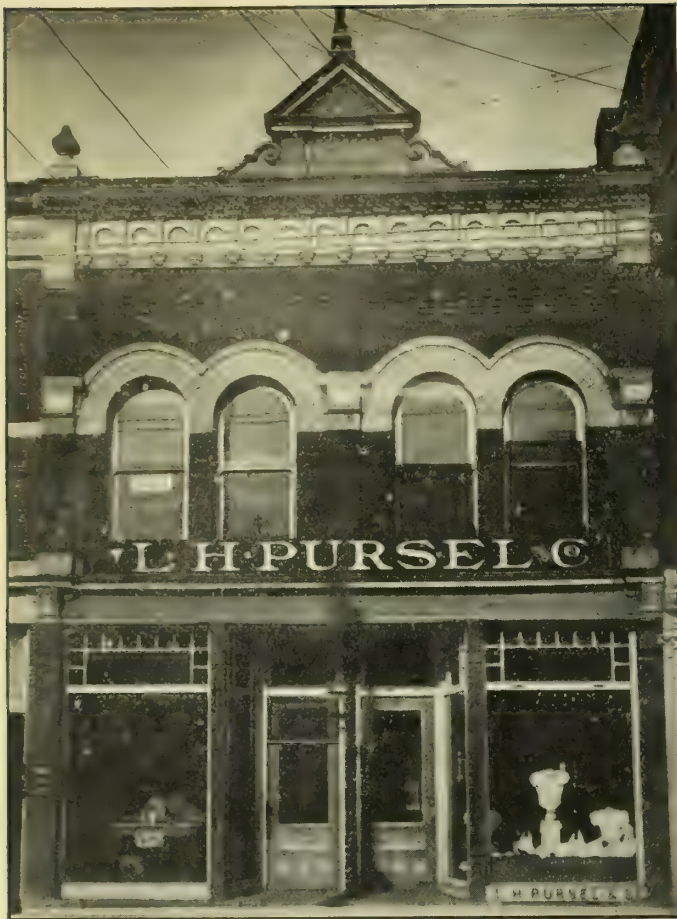
One of the most recent of the important industries which have been started in Welland by investors from the United States who appreciated the vast advantages which are offered by this place, is the Canada Forge Company, whose plant is located on the Grand Trunk, with which it is connected by sidings. This company was organized in 1906 and incorporated under the Provincial laws, with a capital of \$100,000. Its plant covers four and a half acres, the buildings being a series of frame structures fitted with all modern facilities and equipped with improved machinery, and thirty skilled workmen are employed. They manufacture crank shafts and connecting rods and all kinds of steam hammer forgings, their products being in demand all over Canada. This company was originally started by Mr. T. J. Dillon, who is the President, and Mr. F. C. Hesch



Plant of Canada Forge Co., Limited

some vote. In 1904 he was re-elected to this body, and is now one of its members. A Liberal by affiliation, he is broad and progressive, and his course in the House has met with the hearty endorsement of political friends and opponents as well. He is a lawyer of great ability, one of the most eloquent members of the bar, of superb legal attainments and possessing a rare faculty of magnetism. He is one of the public-spirited and representative men of Welland, and has always taken a live interest in every movement looking to her welfare. He resides on Division Street, his home being one of the handsomest in Welland's fashionable boulevard.

who is Secretary-Treasurer. With them is associated Mr. J. L. Emerson, who is the Vice-President. Mr. Dillon was for a number of years Secretary and Superintendent of the Titusville (Pennsylvania) Forge Company, and Mr. Hesch was connected with the Citizens National Bank of Warren, Pennsylvania. They both came to Welland to organize this company. Mr. Dillon is a member of the Board of Trade and both he and his associates are representative and substantial business men. Canada Forge Company, Limited, has a capacity of about 750 tons of finished material per annum, but it is in contemplation to enlarge this in the near future.



L. H. Pursel & Co.

Among the best dressed men of Welland to whom perfect fitting clothes, swell neckwear and the latest styles in furnishings are essential to satisfaction, the handsome store of Messrs. L. H. Pursel & Company, "Furnishers to Stylish Dressers," is the most popular headquarters. This is located on East Main Street, where it was established in 1884. The show rooms are elegantly furnished, brilliantly lighted and fitted with all modern conveniences, and are stocked with the finest ranges of English and Scotch Cloths, by the best makers, the popularly advertised shirts and the swellest styles in neckwear, hosiery and gloves, the latest blocks in silks, straws and felts in hats and caps. Everything required for the gentleman's wardrobe, everything in style and of the most fashionable pattern, and everything at the most reasonable prices. There is no more popular place in Canada than this, and no more popular man than "Pursel the Tailor." He is a native of Canada and has for many years been a resident of this city, and one of her substantial and successful merchants. He has served in Councils, is a member of a number of fraternal societies.

Robert Garnet Yard

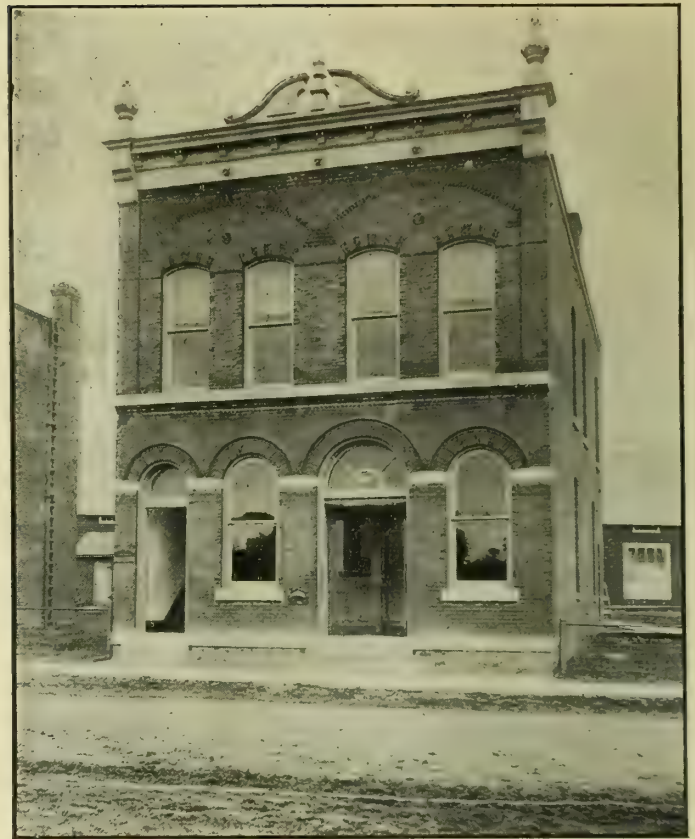
There is a large merchant tailoring trade in Welland, composed of men to whom fit, fabric and finish are essentials, and with these the handsomely fitted tailoring parlors of Mr. Robert Garnet Yard are popular. These were established in June, 1906, and are centrally located on East Main Street. Although established but a comparatively short time, Mr. Yard enjoys the reputation of being the leading gents' and ladies' tailor in this section. He carries a full line of the choicest imported cloths, in the very latest and most

popular designs from the best known Scotch and English mills, from which the most fastidious dresser can make a satisfactory selection. An ample force of skilled workmen is employed. Mr. Yard is a native of England, where he learned his trade as cutter and fitter. For some time he was supervising manager for one of the largest merchant tailoring businesses in South Wales. He came to Canada about two years ago, locating first in Toronto, occupying the position as cutter with the well known military tailors, Austin & Graham. He came to Welland to open his present parlors. He is a close follower of the prevailing fashions in men's garments, and has all the latest designs for ladies' tailor-made clothing.

J. F. Gross

What can be accomplished by persever-

and one of the leaders of the Bar in this city. He is a self-made man and the enviable reputation he has received is the deserved reward for his ability and worth. He was born in Huron County, July 19th, 1859, but since boyhood has been a resident of Welland. From early childhood he was forced to make his own way through life, and his education, received in the public schools, was gained while struggling to maintain himself. He worked himself through Osgoode Hall, graduating with honor, and in 1897 was called to the bar, thereupon entering into practice in Welland, his offices being on East Main Street, opposite the Court House. On December 13th, 1900, he was elected a member of the Ontario Legislature, and was re-elected May 29th, 1902. He has always exercised a broad and progressive policy in affairs of State, and his course has received the endorsement of political



Welland Post Office Building



Plant of the Ontario Iron & Steel Company, Limited

ance, strict attention to duty and sterling honesty, is demonstrated in the life history of Mr. J. F. Gross, a representative, popular and honored citizen of Welland,

friends and opponents, marked as it has been by the strictest honesty of purpose and attention to the interests of his constituents.



Frank H. Sears



Louis Blake Duff



A. B. Ivey

The Welland Telegraph

... Readers of this souvenir of the Town of Welland will be interested to know something of the history of The Welland Telegraph and its present standing as a live paper and a successful business institution.

In 1863 The Welland Telegraph was started in the Conservative interest. Its first editor was E. R. Dewhurst. It soon stepped into the position of leading journal of the county. In 1852 it was purchased by the firm of James Brown & Company, consisting of James Brown, afterwards appointed an officer of H. M. Customs at Niagara Falls, and N. B. Colcock, who later was editor and proprietor of the Brockville Times. Mr. Brown's interest was eventually purchased by Mr. Colcock, who in 1881 organized the Welland Printing and Publishing Company, of which he was president and W. T. House, secretary-treasurer. Under the regime of the W. P. & P. Company, James Brown did the greater part of the editorial work on The Telegraph, while W. P. Page of Toronto was editor of the Canadian Farmer, another publication sent out from the office. The company increased the plant and otherwise improved the office.

In September, 1883, a new company, The Welland Printing and Publishing House Company, was formed with Dr. John Ferguson, M.P., as president. That company purchased the entire business off the old company and carried it on under the management of D. McConachie, for a few months. That gentleman was succeeded by W. H. Blackaby. The next change was in 1885, when the business was purchased by Messrs. Sawle & Snartt of Brantford. Mr. Sawle was a journalist of long experience, having for ten years been the editor of the Grand River Sachem, and for three years manager of the Brantford Telegram. In May, 1886, Major Snartt retired from the firm to accept the position of manager of the Brantford branch of the Bank of London.

The next new name among Telegraph proprietors was Thomas H. Sears, now Canadian agent for the British Type Founders. He was succeeded by Sears & Sawle, his son, Frank H. Sears, and G. R. T. Sawle, now editor and proprietor of the Prescott Messenger. In July, 1906, the present firm of Sears & Duff, was formed. Early in 1907 the paper was converted from a weekly to a semi-weekly, a change that has proven very popular.

The policy of The Telegraph of this day is to stand for progress. It has been earnest and emphatic in its advocacy of municipal and industrial advancement. Its pages are bright and readable, with the cream of its news from Welland Town and County.

The plant of The Telegraph is today second to none in the Niagara Peninsula. High grade presses, and an unusually large type equipment enables the firm to undertake all classes of job work to the satisfaction of a large clientele.

A. B. Ivey

The district round and about Welland has long been noted not only for its horticulture but also for its floraculture, and one of its latest moves in the march of progress is the establishment, by Mr. A. B. Ivey of Brantford, a member of the firm of Ivey's Florists, of large greenhouses on land in Thorold Township recently purchased from Major Sharpe. Mr. Ivey will have four large greenhouses, which will be the largest in this district, and from which he will conduct a whole-

J. G. Demare

In the history of the construction of the world famous Welland Canal, the great waterway uniting the Great Lakes with the Atlantic seaboard, the name of Mr. J. G. Demare occupies no inconsiderable place. A native and life-long resident of Welland, he was for more than twenty-eight years identified with the construction and management of both the old and new Canals, a record which speaks louder than words for his ability and thorough knowledge of all details connected with the making of this great commercial highway one of the wonders of the world. To him was assigned the duty of placing the gates to the new Canal in position and completing all the arrangements for opening the canal to navigation, and to him was accorded the honor of taking the first boat, the Don M. Dickinson, through the Canal. In 1881 he was made Assistant Superintendent of Maintenance of the lower division of the new Canal, a position he filled with ability and credit until 1898, when he was forced to retire, owing to ill health. He then engaged in underwriting, fire, life and accident insurance, in which lines he has built up a very large and high-class



Residence of J. G. Demare

sale business, supplying choicest cut flowers to the whole Niagara District. Mr. Ivey will make a specialty of floral decorations and emblems for weddings, funerals and other occasions, and can always be depended upon to meet all demands made upon him in this way. Mr. Ivey has for years been a successful florist in Brantford and Welland is to be congratulated upon the latest acquisition to her ranks of business men.

clientage. He represents the Royal Insurance Company, the strongest in the world; the Sun Fire Insurance Company, the oldest in the world, and several others of the soundest and most popular companies. His handsome home is located on West Main Street. He is an active member of the Board of Trade and is one of the representative and substantial business men of Welland, is widely popular socially and has many friends.



Electro Metals Limited



Quality Beds Limited

A. L. Current

Neatness and cleanliness in surroundings are as essential to satisfaction in food products as purity and freshness, and the dealer who does not give his attention to these qualifications is far from wise. In Welland one of those who does look after the wants of his customers in these regards is Mr. A. L. Current, whose well-appointed grocery and market is located on North Main Street, where it was established in 1905. This store is neatly arranged and fitted with every modern convenience, and is stocked with the choicest of fancy and staple groceries, canned goods in glass and tin, provisions, table delicacies and family supplies. Specialties are made of fruits, butter and eggs, and farm produce in season. Mr. Current handles only the best grades of fresh, salt and smoked meats and hog products, and his market is a model of neatness. The Garden Ward Store, as this establishment is best known, is one of the institutions of this section of the city, and has a large and high-class trade. Mr. Current is a native of Canada, and for many years prior to coming to Welland was engaged in business in Galt. He came to Welland three years ago, and since then has made for himself a host of personal and business friends. His fine store is a credit to his ability and energy and the care he always takes to satisfy all his customers.

Quality Beds Limited

According to statisticians at least one-third of one's life is spent in bed. This being a fact, it is only reasonable that the ordinary man or woman is careful that the surroundings under which this third of life is spent, are made pleasant and attractive. The use of the dainty and graceful brass bedstead has grown in popularity, practically supplanting the old time massive four-poster, and there are few modern homes where they are not to be found. Their manufacture is one of the important industries of this continent, in which millions of capital is invested and giving employment to thousands of workmen. In Welland is located one of the large and well known plants devoted to this branch of manufacturing industry. This is known as Quality Beds, Limited, and was incorporated in 1904, under the Provincial Act, with a capital of \$40,000. Their plant is situated directly across from the Grand Trunk station, the works being connected with that road by sidings. The factory is a fine two-storey brick building, 65x90 feet in size, with several storehouses connected, fitted with every modern facility and improved machinery, and employing from twenty-five to thirty expert workmen. Four travelling men are kept on the road looking after outside orders, entire Canada

being the territory covered. They manufacture the finest quality brass beds, and their capacity is about 3000 beds a year. The officers of this concern are gentlemen of the highest standing and are closely identified with the best interests of Welland. Mr. H. L. Hatt, the President, is a native of Dundas, where he was born in 1878. He was educated in the United States and came to Welland some three years ago to open this factory. Mr. W. J. Goudy, the Secretary and Treasurer, was born in Buffalo in 1880, and also came to Welland when this plant was started.



H. L. Hatt, Pres. Quality Beds Limited

Both are enterprising and progressive and are valued additions to the commercial and industrial wealth of Welland.

Mrs. R. Cooper, Milliner

The glory of woman lies to a great degree in her hair and there is not one of the fair sex who does not pride herself on this possession. It is given her best care and her efforts are bent towards adding to its beauty and protecting it from injury. To this end the services of the skilled milliner are called in, and her art is invoked to both adorn and protect. For more than four decades the best dressed women of Welland have been patrons of the millinery parlors of Mrs. R. Cooper, located on West Main Street, and perhaps the oldest established in this section, dating back to 1868. These are elegantly furnished and fitted with every modern convenience, and are stocked with the choicest creations in the milliners' art. Mrs. Cooper is a lady of excellent taste and judgment, is a close student of the fashions as brought out and

is always one of the first to introduce them to her patrons. Her workshop is fitted with all facilities, and an ample force of skilled milliners is employed in work to order, of which a specialty is made. In addition to fine French millinery and individual hats and bonnets, Mrs. Cooper also carries a large stock of fancy goods. She is a native of Scotland, but has resided in Welland all her life.

George Cronmiller

The profession of the undertaker is one that requires a natural aptitude that few who aspire to success in this line possess. Combined with this a necessary qualification is that of close study of prevailing methods and a thorough knowledge of embalming. In Welland, one of the leaders in this line is Mr. George Cronmiller, who for more than thirty years has controlled the bulk of business, and who is one of the best known and popular funeral directors in the Niagara Peninsula. He has a well appointed establishment on East Main Street, which he founded in 1874. This is one of the best equipped in the Town, and is always stocked with a full line of caskets, burial suits and gowns, and all the latest funeral requisites. He also carries in stock slate vaults and Boker steel vaults, burglar and water proof. A full line of the best makes of furniture, in suites and odd pieces for every room in the house, high in quality and low in price. Mr. Cronmiller owns one of the finest funeral cars in this section and is prepared on short notice to furnish any desired number of carriages. He is a skilled embalmer and as a funeral director has no superior.

Welland Roller and Ice Rink

In the catering to the amusements of the people of the present day the skating rink is a very important item. Welland is well favored in this way. The Welland Roller and Ice Rink, located on Division Street, near the Canal, is a spacious building 50x140 feet in size, well built and fitted with all the modern appointments of a first-class rink. The floor will accommodate four hundred skaters, and the galleries and space devoted to the accommodation of the spectators will hold about a thousand people. During the coldest season and maple floor is covered with a composition and the rink is flooded for the benefit of those who like ice skating, and during the balance of the year the roller skaters hold sway. The rink is rented at times to private parties for dances and entertainments and is used as a gathering place for large conventions. The proprietors are Messrs. VanDyke and Sons, and the local manager is Mr. T.J. Falconbridge, a gentleman who has made himself exceedingly popular with the patrons.



Plant of the Welland Planing Mills

The Welland Planing Mills

Welland has very many large and prosperous industries, one of the leading ones being the Welland Planing Mill, which is located on North Main Street, between West Main Street and the Welland River Bridge, which was established some twenty-two years ago. The mill occupies a fine two-storey structure, the main floor being fitted with modern machinery for the manufacture of moulding, sheathing, mantle, flooring and siding, and porch and stair work. The upper floor is devoted to the manufacture of sash, doors and blinds. The machinery is operated by a thirty horse-power engine, and employment is given to an ample force of skilled workmen. Mr. J. E. Cutler, the sole proprietor, is one of the largest builders and contractors, and many of the handsomest buildings in Welland and a number of the finest residences are specimens of his skill. Among the notable contracts filled by him were the interior of Welland's handsome Town Hall and the Industrial Home. He is a large dealer in hardwood and pine lumber, plain and fancy, and door and window glass, and manufactures a number of novelties such as the Perfection Clothes Reel, patent roller sash lifters, and folding



J. E. Cutler

wash stands. His office is connected with phone, Mr. Cutler being prepared to furnish estimates on any work on short notice. He is one of Welland's active and substantial business men. He has served on her Councils and her High School Board, and is a trustee of the Methodist Church.

H. B. Rogers

One of the best pieces of real estate in Welland is the "Hobson Block," which was bought three years ago by Messrs.



H. B. Rogers

Rogers Brothers, and now occupied by Mr. H. B. Rogers, with an up-to-date meat market, splendidly fitted with the latest improvements in the way of counters, chopping blocks, scales, refrigerators and coolers. Mr. Rogers established this business four years ago, and since buying the present location, has greatly improved his store and facilities and increased his business, in the earlier days of which six quarters of beef a week was all he required to supply his customers. Now, Mr. Rogers, who buys his stock entirely from the farmers in this vicinity, needs from ten to fifteen head of cattle every week in addition to largely increased stocks of pork, veal, lamb, fish, fowl, etc. Mr. Rogers is a popular, prominent and successful business man, and can be relied upon to supply the most careful and exacting housekeeper with just what she wants at prices as low as are consistent with good meats. His office is connected with phone 67, and all orders are promptly filled and delivered by his own teams.

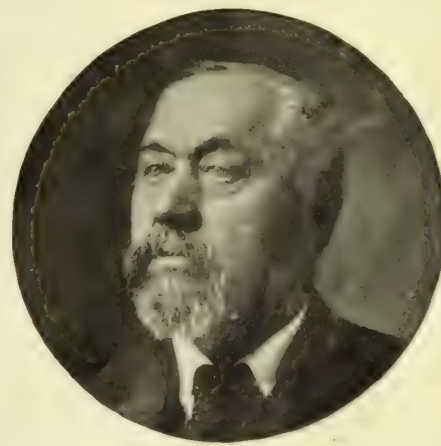
J. House

From time immemorial the work of the artisan in the precious metals has been popular with every civilized nation and the art itself has been accorded the greatest honors that could be bestowed. The jew-

eler and dealer in this handiwork occupy a front rank among the professional tradesmen. In Welland, one of the leaders in this line is Mr. J. House, whose handsome store on East Main Street was established in 1898. This is a most attractive store and is elegantly furnished and fitted with every modern convenience. The spacious wall and counter plate glass show cases are filled with the richest specimens of the silversmith's art, the finest makes in gold and silver watches, clocks in unique designs, rare china and cut glass, gold jewelry in dainty shapes, diamonds and gems in rich settings and loose, and novelties in the precious metals, for ornament and use. Special attention is given to optical work in which Mr. House has no superior, and a full line of optical goods is carried. A feature is also made of fine repairing, for which he has every facility, and in which he employs skilled men. Mr. House is a thoroughly practical jeweler, and a graduate optician, having taken full courses in this in both Toronto and Chicago.

Marcus Vanderburg

The furnishing of building supplies is one of the important industries of Welland, a fact to which the marked activity in the building trades during the past decade is a contributor. Prominent among the firms engaged in this line of business, and one who has for the past ten years supplied the leading contractors and builders in this section, is Mr. Marcus Vanderburg, whose warehouse is located at the Grand Trunk station, and which is reached by switches from that line. Here he has several spacious buildings and a large storehouse connected with phone 158. An ample force of men is employed and several teams are utilized in the delivery. Mr. Vanderburg carries a full stock of crushed and rubble stone, gravel, sand, Portland and native cements, Peerless wall plaster, rocklime finish, concrete building blocks and Hammer Brand plaster paris. These goods are sold in car lots or smaller quantities if desired, and are delivered free in Welland. Mr. Vanderburg has built some of the finest public buildings and residences in Welland. His residence on West Main Street is also connected with phone 91,



Marcus Vanderburg

and orders sent there are given the promptest attention. He is a native of Welland, and is one of her representative and substantial business men and active in promoting her welfare and advancing her interests all along legitimate lines. He is widely popular and has a host of personal friends.



Interior Garner & Company's Bottling Works

Garner & Co.

The manufacturer of carbonated, or as they are commonly known as soft drinks, has grown to be one of the important in-



L. V. Garner

dustries of the country. In Welland one of the largest manufacturers of this section is located. This representative firm, Messrs. Garner & Company, has been established less than six months, and the first goods made were delivered to patrons October 30th last. It is the only bottling concern in Welland and occupies a fine frame building with cement floors, containing the factory and bottling room, fitted with the latest and most improved machinery with electric power, spacious storerooms and commodious offices, and located at the foot of Division Street at the G. T. Railway station. Only the purest and best of fruit flavors and syrups are used and the water is distilled. The capacity of the plant is about 1000 dozen a day. The business, although established but a short time, has already grown to large proportions and extends throughout this entire territory. They manufacture all kinds of carbonated drinks, a specialty being made of Belfast Ginger Ale. The Company will employ when in full operation, at least five persons. The proprietor of these works is Mr. L. V. Garner, who is a native of Welland, and has served in Councils for four years, and on the School



Residence of L. V. Garner

Board for six years. He is a member of the I. O. O. F. and the Orange Order. He is one of the largest stock dealers in the County, and one of her most substantial business men. He is also one of the most prominent auctioneers in Canada.

D. D. Hooker & Co.

For more than half a century Welland has enjoyed a high reputation for the superior quality of the building brick made in her yards, and there is no part of the Niagara Peninsula where the Welland brick has not been used, none of the leading contractors and builders in this entire territory who have not used them in their largest contracts. The oldest and best known yards are those located on the west bank of the Canal, which were founded by the late Mr. T. W. Hooker, in 1855, and since 1892 owned by his son, D. D. Hooker and operated under the name of D. D. Hooker & Company. The plant covers 25 acres of ground, the buildings and kilns being thoroughly up-to-date and equipped with the most modern and improved brick making machinery, and a large force of skilled workmen is employed. Mr. Hooker manufactures red stock building brick of the highest standard, and best quality dried by hot air, under cover, so that the works can be run all year round. The capacity is about 15,000 bricks a day, the demand for them keeping the plant running

at full capacity at all times. Mr. D. D. Hooker is a descendant of one of the oldest families in this section, original settlers in Welland, coming to this section



D. D. Hooker

from New York State. Mr. Hooker was born and educated in Welland, and has always been closely identified with her best interests and active in both commercial and public life. For fourteen years he served in the Councils, was for six years on the School Board, and was the honored and efficient Mayor of Welland for two years.



Brick Yards of D. D. Hooker & Co.



Dilworth Drug Company's East Side Drug Store

Dilworth Drug Company

Dilworth Drug Company can boast of having the largest, finest and best equipped drug stores and laboratory in the Niagara Peninsula. They have qualified prescription clerks, night and day, for the compounding of prescriptions, and have Sunday hours for the preparing of prescriptions, and sale of medicines and medical appliances.

Dilworth Drug Company have two drug stores—one on the East side opposite the Registry Office, the other on the west side in the Rose Block.

Mr. Joseph Dilworth carried on a drug business in Toronto for over thirty years, and foreseeing the future of Welland, established the Dilworth Drug Company in Welland in the year 1900. Mr. Dilworth is a member of the Ontario College of Pharmacy, and was for twelve years a Director of the Toronto Industrial Exposition.

The stores are well stocked with the purest of drugs, and standard medicines, toilet articles, requisites for bath and toilet, surgical and physicians' supplies, and sick room necessities. They have four phones in connection with their stores, and free delivery to all parts of the city.

Their east side store, which is a palace of beauty, is lighted with 125 incandescent lights. The drug store is of mahogany finish throughout, and "The Wilhelmina"—the Ice Cream Palm Room is of old Dutch, and has a seating capacity of one hundred. All the most modern appliances and conveniences are used in connection with the dispensing of the soda water and ice cream.

It is interesting to note that this drug store, which is situated in Welland, is constantly referred to by tourists and visitors as being one of the finest in Canada.



Dilworth Drug Company's West Side Drug Store

Young Men's Christian Association

To the Rev. J. E. Hockey, pastor of the Methodist Church, belongs the credit of taking the initial steps that led to the organization of Welland's Y. M. C. A. He

that the proposed organization, while distinctly religious in its tone, should not be circumscribed by the tenets of any one religious denomination—should, in truth, be strictly non-denominational and should be identical in its purposes and aims with



"The Wilhelmina" Dutch Room Dilworth Drug Company

announced a meeting to organize a Methodist Young Men's Club. Among those who responded to the call were a number of young men not identified with the Methodist Church, and there was a feeling

the Y. M. C. A., which seeks the world over to help young men physically, mentally, morally and socially, that they may be better equipped for life's battle. Out of this the Welland Y. M. C. A. was born



Office and Entrance to Fonthill Nurseries

At subsequent meetings a constitution on these lines was adopted, officers elected and a committee appointed to secure a suitable building. The School Board was approached and readily consented to give the old Model School building free of rental with an option of purchase. The building secured, a conference was held with a representative of the Provincial Y. M. C. A. as to how best to adapt it to its new purpose. The making of the estimates was followed by a canvass of the citizens and fathers of the town. In a short time the names of more than half a hundred friends of the young men were on the subscription list and success was assured. Masons, carpenters and plumbers were set to work. The south wing was converted into a dressing room and bath room, and a cabinet of lockers put in for the use of the members. The shower bath, hot and cold, and other accessories were also installed.

The corresponding north wing facing the river—the building is beautifully situated opposite the river at the junction of Helms Avenue and Dorothy Street—is used as an office and reading room and game room combined.

The large room at the east end of the main building was set apart and fitted up for a gymnasium and auditorium, but it was found to be too small and the partition separating it from the front room was moved, thus making a commodious gymnasium, 26 feet by 53 feet, and still leaving a small room at the front, in which is a La Rocq table, one of the most popular Y. M. C. A. games. Last summer a good hardwood floor was laid in the gymnasium, the work being done gratuitously by young men who have learned the value of the Association.

The first season Mr. Stanley Brent,

then the Physical Director of the St. Catharines Y. M. C. A., was secured for one night each week with the physical classes of both departments. Another evening the gymnasium work was repeated under Mr. Wm. Brittin, as Mr. Brent's assistant.

Last season another forward step was made, Mr. Percy Brandon of Port Colborne, a young man who had had some experience in physical training, being engaged to hold classes five nights each week.

For the season of 1907-8 the Board has been fortunate in securing a qualified physical instructor, Mr. R. D. Trevaskis, who comes from the Leader's Class of the Hamilton Y. M. C. A., and who is to give his whole time to the work. Mr. Trevaskis is now forming his classes in both departments. The Association anticipates a busy and profitable season, though the absence of a general secretary to take charge of the educational and religious work is a severe handicap.

The Sunday afternoon meetings for men, conducted by the Religious Committee, are well attended and much enjoyed. The committee is planning for other exercises of a religious nature, and the Educational Committee will form some night classes if teachers and class rooms can be secured.

The Board of Directors consist of the following nine well known citizens:

President—J. C. Crow, Registrar.

Vice-President—John Flower, Principal of Welland Public School.

Secretary—W. B. Buchner, of the Imperial Bank Staff.

Treasurer—J. W. Marshall, B. A., Assistant Inspector of Public Schools.

B. J. Michener, Esq.; C. B. Willson, Photographer; W. B. Smith, Dentist; George Hunter, Esq., and Louis Blake Duff, Editor of Welland Telegraph.

Morris & Wellington

Situated in the centre of one of the richest agricultural sections of the Dominion, Welland is noted for her fruits and flowers, and the growing of these is one of her most important industries. Among the largest and best known firms engaged in the growing of fruit trees, berry plants and flowers, is Messrs. Morris & Wellington, who own and conduct the famous Fonthill Nurseries. These are located on the rich slopes of the mountain at Fonthill, less than four miles from Welland.

The nurseries were started thirty years ago by Messrs. E. Morris and M. Hill, under the firm name of E. Morris & Co. Five years later the firm of Morris, Stone & Wellington (now Morris & Wellington) was created. They now control over 700 acres of the richest land in the Niagara Peninsula, employ more than 200 skilled hands, and their sales exceed a million plants yearly. They also are largely interested in the breeding and handling of thoroughbred horses, and their stables are probably the best known in Canada today, containing close to seventy of the finest animals to be found, many of them valued at thousands of dollars. During the past year they have imported a number of very high bred horses. Mr. E. Morris, who is the head of this concern, is one of the representative men of this section, and identified with many of her most important industries. He served for many years in the County Council, and twice occupied the Warden's chair. Mr. W. E. Wellington, who is in charge of the retail department of this business, at No. 49 Wellington Street East, Toronto, is a resident of that city. He is prominent in commercial and public life, and has several times been offered the Conservative nomination in both Monck and Welland Counties.



Interior of S. H. Griffith's Store

S. H. Griffiths

For more than a quarter of a century the best people of Welland have been successfully catered to in the matter of pure food products, at the finely equipped grocery store of Mr. S. H. Griffith, located in Griffith's Block, on East Main Street, and one of the most attractive stores of its kind in the city. This was established in 1880, and has a very large and high-class of trade extending throughout Welland and vicinity. It is fitted with all conveniences and is connected with phone 46. The stock is large and carefully selected and embraces the finest lines of fancy and staple groceries, provisions, canned goods, imported and domestic table delicacies, salted and smoked meats, and family supplies generally. The stock of groceries is well looked after and in fine condition, and the crockery and china department is worthy of more than passing mention. Rich china and cut glass are to be seen in abundance, while his collection of bric a brac and novelties rivals the best stocks. Dinner sets, toilet sets, lamps and staples are shown in immense variety in a specially fitted show room in the basement, and it is gratifying to state that Mr. Griffith's enterprise has been well rewarded and his business is of a most satisfying nature. The excellence of this stock has given his store the popular name of "China Hall." Mr. Griffith is a native of Canada and has always been one of the substantial business men and large property owners of Welland. He is prominent

in her commercial circles and has a host of personal friends in all classes.

George A. Patton

The use of concrete has become very popular with the building trades, and has practically superseded all other materials with the leading builders and contractors,



George A. Patton

ease in handling, satisfactory results attained and accuracy in shaping being factors in creating this growing popularity. In Welland one of the largest and best known mason contractors, as well as the leading manufacturer of concrete building materials, is Mr. George A. Patton, whose

extensive works are located on the Grand Trunk Railway, on the south side of the station, where they were established about two years ago. They are fitted with modern and most improved machinery and an ample force of skilled workmen is employed. Mr. Patton manufactures the celebrated Miracle Double Air-space blocks, sills and lintels, which are pronounced by expert judges the best made, and are used by all the leading builders and contractors in this section. Among the many notable buildings constructed by Mr. Patton with his blocks are the fine residence of Benjamin Lundy, the A. E. White block, the Lawrence & Sutherland block, and many of the better class of residences and public buildings in this city and vicinity. Mr. Patton did all the mason work on the Electro-Metallic plant, and the Dilworth block. He has every facility for carrying out any contract, and is always prepared to furnish estimates. He is a native of Mount Forest, Ontario, and was educated in her schools. For nine years he was engaged in the mason contracting business there, coming to Welland about two years ago to engage in his present enterprise, which he has made a thorough success. He was married in 1897 to Miss Jennie May Stephenson, and has three children,—Elmer G., Lila May and Murray M. Patton. He is one of the representative and substantial business men of Welland, prominent in her financial and commercial circles, popular socially, and has a host of personal friends all through the Niagara Peninsula.

A. Griffiths & Co.

One of the best known and popular business men in Welland, and one who is equally prominent in commercial and public life, is Mr. A. Griffiths, sole proprietor of the firm of A. Griffiths & Company. He is one of the leading importers and wholesale dealers in illuminating oils in this section, and has extensive works and distributing station near the Grand Trunk Railway, with whose tracks the plant is connected by sidings and switches. He handles the best quality of imported oils, and has a large and high-class trade extending throughout this entire section, delivery being made by his own teams. He is also one of the large manufacturers of light and heavy, plain and fancy, driving and work harness, all of which is constructed by hand, which enjoys the highest reputation with the trade, and of which he always carries a full and select stock. His office and saddlery business is located on



Alex. Griffiths

East Main Street. Mr. Griffiths is a native of the County of Welland, and has always taken an active part in public mat-

ters as well as in his own private business, and is a member of the Council of the Board of Trade. He is one of the largest property owners of the town, and is constantly building new houses of a class which is a credit to the thriving town. He served on both the Public and High School Boards, entered the County Council in 1893, was elected Mayor of Welland in 1897, and again as County Commissioner for Thorold Town, Thorold Township and Welland in 1901, and was honored by being Warden of the County in 1902. He has been the strongest advocate of the betterment of the County roads, having led a campaign in the interest of the scheme, which position he was responsible for many important improvements of which this County is justly proud, and where he made a reputation for efficiency and faithful performance of his duties, and won the endorsement of even his political opponents. He is widely popular in all classes, and has a legion of personal friends.

PORT COLBORNE

Frank K. Brown

For purity of drugs he uses and sells, the high grade of all the wares carried by him, and especially for his skill as an optician, Mr. Frank K. Brown enjoys a high reputation, and one of the handsomest and best equipped drug stores in Port Colborne is that owned and conducted by him. It was established in 1891, and is modern in its furnishings. It is stocked with a full line of the purest of drugs and chemicals, patent medicines of standard quality, toilet articles and requisites for the sick room, physicians' and surgeons' supplies and druggists' sundries. A specialty is made of the compounding of physicians' prescriptions, in which only the best of ingredients are used and the most skilled clerks employed. Optical work is the specialty, and a full line of these goods is carried. Eyes are tested free and fitted with spectacles and glasses at moderate cost. Mr. Brown's store is connected with phone No. 1, and all calls at any hour are promptly attended to. He is a skilled pharmacist, being a graduate from the Ontario College of Pharmacy, and holds a diploma from the Optical Institute of Canada at Toronto.

George Pearce

Among the best dressed men of Port Colborne in professional, business or social circles, who appreciate neat fitting and stylishly made clothes, and to whom the services of the professional cutter and fitter are essentials to satisfaction, the handsomely fitted parlors of Mr. George Pearce are very popular. These are located on West Street and were established in 1905. Here Mr. Pearce carries a full line of the finest weaves in imported and domestic cloths, tweeds, flannels, worsteds and broadcloths, an assortment from which the most fastidious dresser can not fail to make satisfactory selection. He has a well equipped shop, where a number of skilled assistants are employed in work to order, of which a specialty is made. All garments are given personal supervision by Mr. Pearce before being allowed to leave the shop. Prices are always moderate. Mr. Pearce is a skilled cutter and

fitter. He is a native of England and has been in this country more than thirty years. He is one of the successful men of the Port, and has very many friends in both social and commercial lines.

The McNeal Hotel

Among the old established and popular hotels which are located in the Niagara District, and one that for more than 34 years has been the stopping place for the best people visiting this historic section, is the McNeal Hotel, the leading hostelry of Port Colborne and first-class in its appointments. It was established by Mr. C. McNeal, whose name it bears and who conducted it until some six months ago, when he sold out to the present proprietor Mr. Harry H. Saunders. The hotel is a very attractive hostelry, and is fitted with all modern conveniences, heated and light-



Harry H. Saunders

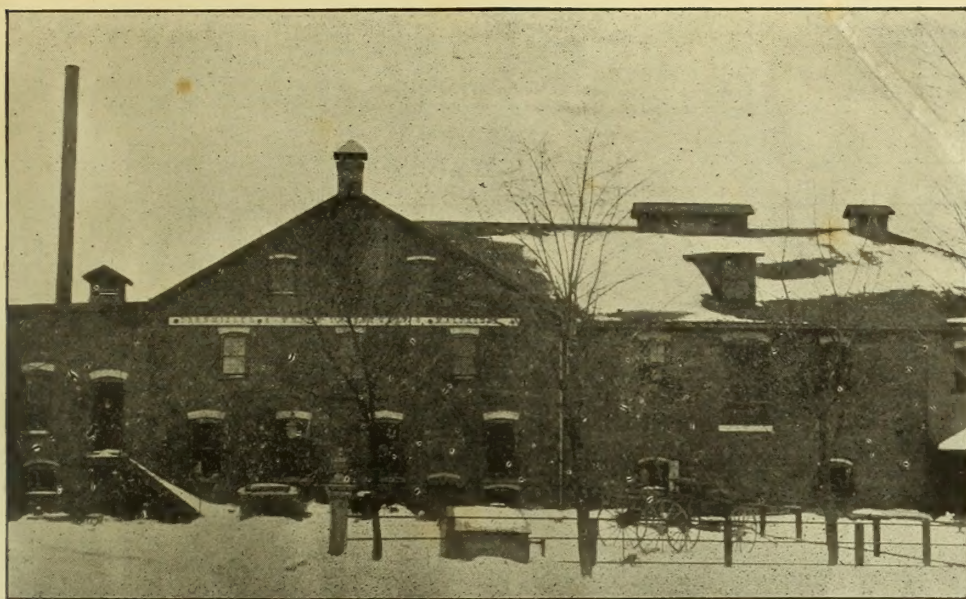
ed by natural gas, with commodious office, connected with phone, pleasant parlors and neat dining room. The rooms are comfortably and newly furnished and are well lighted and heated. There is a well stocked bar in connection. Mr. Saunders is one of the well-known hotel men of this section, a genial host and all round good fellow.

Congdon & Marshall

The hardware trade is an important one in Port Colborne due to the fact that she is the gateway to the great Welland Canal from Lake Erie, as well as to the fact that here the building trades are showing a marked activity. New industries are constantly being added and new houses erected. The most recent of the additions made to the mercantile ranks of the Port, and one that has become the leader in the hardware line is the sterling firm of Messrs. Congdon & Marshall. Their store, which was established in October, 1907, is one of the largest of its kind in this section and is metropolitan in its character. It is stocked with a large and complete line of light and heavy shelf, house and builders' hardware, wire and fencing, cutlery and mechanics' tools. A large and high-class trade is enjoyed. The members of this firm are Mrs. Mary Congdon and Thos. Marshall. Both of them are natives of Canada, and the latter is a very prominent business man of Dunnville, where this firm also has a fine store.

William Hattenhorst

The quality of meats and hog products used in the home is a matter that always appeals not only to the mistress of the house but those who daily eat them, and the dealer who is looking for the best of this custom takes care that the roasts served are juicy, the steaks tender and the cuts always first-class. In Port Colborne the market that has always succeeded in satisfactorily filling the bill in all these respects is that of Mr. William Hattenhorst, which although established only since last July, has already won high reputation and has built up a large and first-class trade. His market is a model of neatness and order, and is fitted with all conveniences, ample cooler, spacious racks, counters and patent cutting blocks, and office connected with phone. He handles the best of meats and his sausages, lards, and hog products are home made. He is a native of Germany, but has been in this country for seven years, having been engaged in business in Buffalo for a number of years.



Plant of The Cronmiller & White Brewing and Malting Company

Cronmiller & White Brewing & Malting Co

For centuries the use of malted goods has been a part of the domestic economy, and ale and beer have been classed second to meat and bread in many countries. In order to maintain this standing they must be pure and free from all deleterious substances. With the connoisseur, there is no beer made that gives the same satisfaction as that made by the Cronmiller & White Brewing Company, of Port Colborne, none that can compare with it for delicate flavor, quality and wholesomeness and purity. It is made of the choicest malt and hops, skillfully compounded in solution with pure water and the best yeast scientifically added. This brewery was purchased by the present firm in 1875. It was originally established by Mr. Jacob North, who conducted it for forty-two years. Since then the capacity has been made more than double, a complete ice plant has been installed, a bottling works has been added, where the celebrated Cronmiller & White Lager is prepared for the market, and new boiler and engine rooms have been built. The output is sold throughout this entire county, and the demand for it keeps the brewery running at capacity all the time.



T. F. White

The officers of the Company are representative and substantial citizens of the Port. Mr. Henry Cronmiller, is one of the men most interested in the affairs of the County and one of the best men. He was born in

Bertie in 1829, was a farmer until 1873, when he engaged in the grain business. In 1875 he formed the present company, with Mr. T. F. White. He was Treasurer of the Township of Humberstone for ten years and has been a member of the Municipal Council, Reeve and County Councilman. He was Warden of the County in 1898, and as a standard bearer of the Conservative party, made a handsome showing in the recent election. Mr. T. F. White, Manager and Treasurer, is a native of Humberstone and descended from one of the first German settlers of the section. He became associated with Mr. Cronmiller in 1875. Mr. O. C. N. Kanold is the Secretary, and the Directors are Messrs. J. H. White, J. H. Cronmiller and Albert White.

W. R. Jordan

Well known among the well dressed men of Port Colborne is Mr. W. R. Jordan. For the past twenty-one years he has been engaged in catering to the wants of the professional and business men in the matter of finely made clothing and every description of furnishings, and for the past two years has been in business for himself, his store being one of the best equipped and most attractive of its kind in this section. Mr. Jordan carries a superior line of ready-made clothing, representing the leading manufacturers of the country, perfect in fit, fabric and finish, the latest blocks in hats and caps, the most fashionable styles in neckwear, hosiery and gloves, in fact everything required for the gentleman's wardrobe. High quality and low prices are the rule. Mr. Jordan also carries a superb line of imported and domestic cloths of the finest weaves, from which he is prepared to make up suits and garments to order, in the latest and most popular styles and at the most moderate prices. He is an expert in his line, is one of the substantial and successful business men of this place, and is a member of the Foresters and the A. O. U. W.

R. Greenwood

There is no business man of Port Colborne who is more widely known or who is more popular in commercial or public life than Mr. R. Greenwood, proprietor of one of the largest general grocery stores in



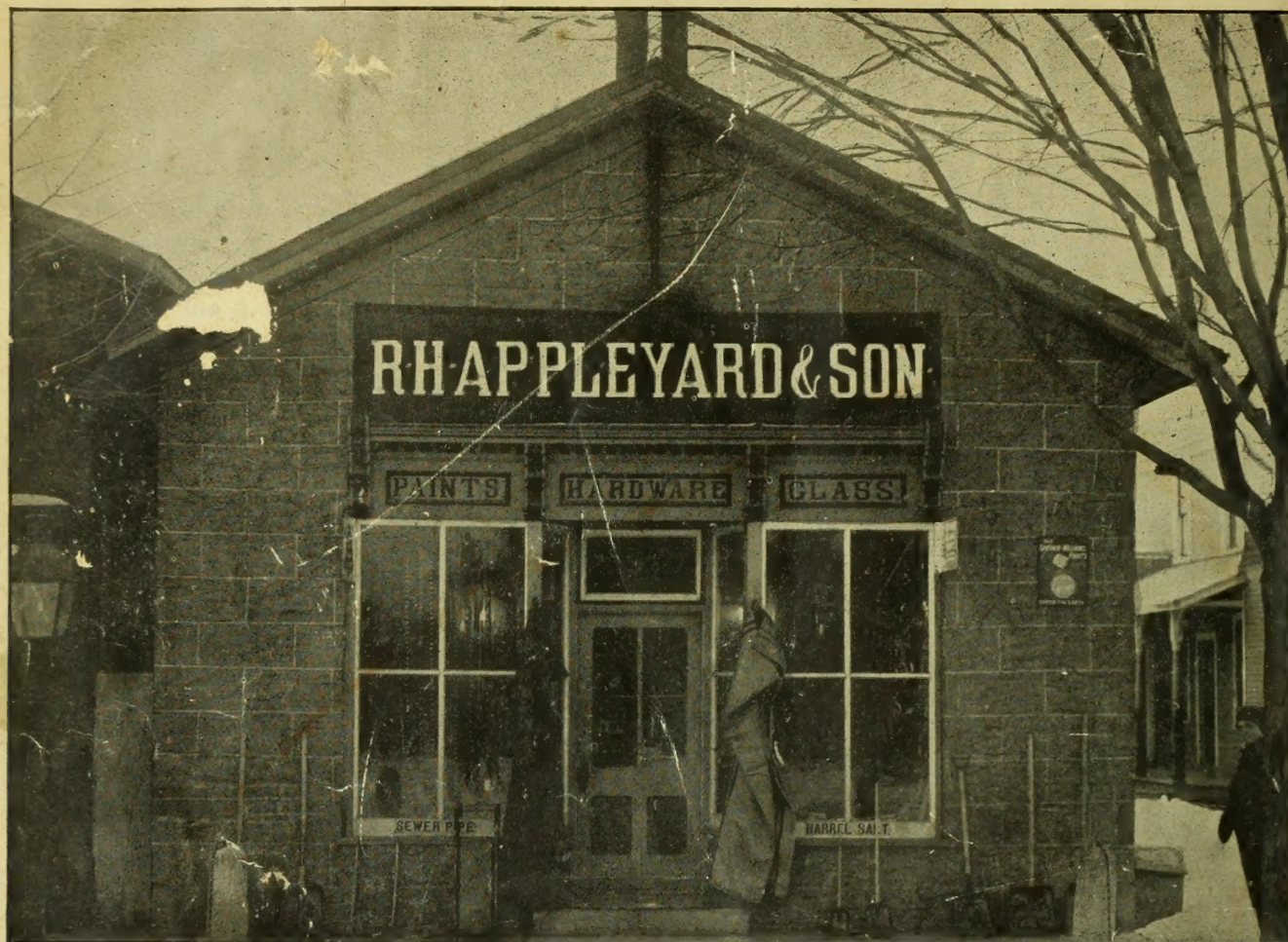
• Henry Cronmiller

this section. This was established by him in 1905, and will compare in its attractiveness and in the quality and variety of its stock, with any store of its kind in the Niagara Peninsula. It is fitted with every modern convenience and is connected with phone, all orders being delivered by the firm's own teams. The excellent stock carried by Mr. Greenwood embraces every description of fancy and staple groceries, canned goods in glass and tin and representing the best advertised packers in the world, provisions, imported and domestic table delicacies and family supplies generally. Specialties are made of prime dairy butter and cheese, fresh country eggs, farm and garden produce. The best in quality and the lowest in prices is the rule of this store, and on the observance of this the success achieved is based. Mr. Greenwood is a native of Canada, and has always been active in the promotion of her best interests, and a liberal contributor to every movement looking to her welfare. He is prominent in her public life and has served as Reeve—1897-8, as member of the School Board for twenty-two years, and as chairman of that body for four years. He is widely popular and has many personal friends.

Augustine & Son

In the growth of a town the lumber dealer and manufacturer and building materials bears an important part. In Port Colborne the leading planing mill and lumber business is that of Messrs. Augustine & Son. This firm occupies and owns a large mill, 70x88 feet, and lumber yards in connection, and does a large business throughout this district. Mr. George Augustine established this business in 1876, and in 1888 took his son, Mr. A. E. Augustine, into partnership. The mill is run by gas engine and from twelve to fifteen men are employed. The firm manufactures doors, sash, casings, interior and exterior woodwork for residences, factories and stores, and take contracts for buildings of every description. Many of the handsomest and most durable buildings in the district were designed and erected by Messrs. Augustine & Son, and their reputation is second to none. They are prepared to furnish estimates and prices are always moderate. These gentlemen are both prominent business men, who have always been active in promoting the best interests of Port Colborne, and who have the interests of the town at heart. Mr. George Augustine is one of the charter members of the A. O. U. W., and has served in her Councils and on her School Board. Mr. A. E. Augustine is an Odd-fellow, and is a member of the Board of Trade.

HUMBERSTONE



R. H. Appleyard & Son

One of the industries of Humberstone, which was contributed to make her the busy and thriving town she is, is the Humberstone Hardware Store, owned and conducted by Messrs. R. H. Appleyard & Son, and which for the past twenty years has supplied many of the largest builders and contractors in the Niagara District with all the supplies required by them. Messrs. Appleyard & Son have a large and well stocked store and warehouses, on the Grand Trunk at this place, which is stocked with a full line of light and heavy, shelf, house, general and builders' hardware, pure paints of the best advertised brands, oils, varnishes and painters' supplies, glass cut in desired shapes and sizes, putty and glaziers' materials, sewer pipe, and builders' supplies generally. They also handle salt in barrels and sacks. They make a specialty of buying hides, skins and furs, for which they pay the highest cash prices. Their office is connected with phone, and any information desired will be gladly furnished. Mr. R. H. Appleyard is one of the prominent and popular men of this town, and has always been closely identified with her best interests. He has been the capable and efficient Treasurer of the township for twenty years, and has made for himself an enviable reputation for honest and faithful performance of duty.

John Wichman

One of the oldest and best known business houses of Humberstone is the furniture and undertaking establishment of Mr. John J. Wichman, which was established in 1859 by Mr. John Wichman, father of the present proprietor, in comparatively modest style. Mr. Wichman's rule of handling only the best of goods, his attention to the demands of his trade, and his fair and honorable treatment to his customers has made his furniture business one of the largest in this section, while his experience as an undertaker and his skill as a funeral director has brought him into deserved prominence. He carries a large line of the finest makes of furniture, in suites and odd pieces, for every room in the house from attic to kitchen, carpets and floor coverings and general house furnishings. In the undertaking department he carries a large line of caskets, burial suits and gowns, and all funeral requisites. He owns a handsome funeral car, and is prepared to furnish any desired number of carriages for funerals on short notice. He is a skilled embalmer. His office is connected with phone and calls at any hour are promptly attended to. Mr. Wichman is one of the substantial and successful business men of the town, and is always active in her advancement and liberal in advocating her welfare.

R. H. Kenyon

The modern department or general store is one of the triumphs of the century and has grown to such popularity in all the large cities, that the one that does not have at least one, is looked upon as behind the age. Humberstone, while not aspiring to place among the "big" cities, has a department store that will compare favorably with those of any city in quality of the goods handled and reasonableness in prices. This is the handsome store of Mr. R. H. Kenyon, which was established in 1906, and which, although one of the more recent additions to the mercantile ranks, has firmly grounded itself in the public favor, and has built up a large and high-class trade. This store occupies two floors, devoted to fancy and staple dry goods, groceries, boots and shoes, ready-to-wear clothing, ladies' and children's furnishings, and a general line of merchandise, and the carpet department, where the best weaves are exhibited, and where also is carried a full line of curtains, draperies, and fixtures. An ample force of clerks is employed. Mr. Kenyon is a native of Manchester, England, and has been a resident of Canada for about twenty-four years. He is one of our best business men of Humberstone, and has been a worker for her welfare for seven years, and is liberal and popular. His business in Buffalo

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